

# Realizing a phase of transformative growth



**Motilal Oswal Financial Services Ltd.**

**Additional Slides | FY17 & Q4FY17**

# Consolidated financials – Ex-Aspire Housing Finance



Particulars	Q4 FY17	Q4 FY16	Change	Q4 FY17	Q3 FY17	Change	FY17	FY16	Change
<i>Rs million</i>	Mar 31, 2017	Mar 31, 2016	(%) Y-o-Y	Mar 31, 2017	Dec 31, 2016	(%) Q-o-Q	Mar 31, 2017	Mar 31, 2016	(%) Y-o-Y
<b>Total Revenues</b>	<b>3,692</b>	<b>2,262</b>	<b>63%</b>	<b>3,692</b>	<b>3,059</b>	<b>21%</b>	<b>12,534</b>	<b>8,747</b>	<b>43%</b>
Operating expenses	1,083	578	87%	1,083	846	28%	3,543	2,300	54%
Personnel costs	991	632	57%	991	597	66%	3,005	2,277	32%
Other costs	453	348	30%	453	326	39%	1,472	1,416	4%
Total costs	2,527	1,558	62%	2,527	1,769	43%	8,019	5,993	34%
EBITDA	1,165	704	66%	1,165	1,290	-10%	4,515	2,754	64%
Depreciation	78	89	-13%	78	75	4%	295	339	-13%
Interest	221	206	7%	221	245	-10%	926	653	42%
Exceptional items	72	0	nm	72	0	nm	613	0	nm
PBT	938	408	130%	938	970	-3%	3,906	1,763	122%
<b>Reported PAT</b>	<b>626</b>	<b>301</b>	<b>108%</b>	<b>626</b>	<b>734</b>	<b>-15%</b>	<b>2,818</b>	<b>1,300</b>	<b>117%</b>

# Consolidated balance sheet – Ex-Aspire Housing Finance



<i>Rs million</i>	As on Mar 31, 2017	As on Mar 31, 2016
<b>Sources of Funds</b>		
Networth	16,669	13,956
Loan funds	12,687	9,597
Minority interest	74	82
Deferred tax liability	334	65
<b>Total</b>	<b>29,764</b>	<b>23,699</b>

<b>Application of Funds</b>		
Fixed assets (net block)	2,482	2,885
Investments	20,128	13,571
Deferred tax asset	-	-
<b>Current Assets (A)</b>	<b>20,243</b>	<b>14,356</b>
- <i>Sundry debtors</i>	<i>12,525</i>	<i>7,055</i>
- <i>Cash &amp; Bank Balances</i>	<i>2,981</i>	<i>2,673</i>
- <i>Loans &amp; Advances</i>	<i>4,504</i>	<i>3,560</i>
- <i>Other Assets</i>	<i>232</i>	<i>1,068</i>
<b>Current liabilities (B)</b>	<b>13,089</b>	<b>7,112</b>
Net current assets (A-B)	7,154	7,243
<b>Total</b>	<b>29,764</b>	<b>23,699</b>

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# Thank You

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