

<b>I (a) Outstanding Convertible securities/warrants issued to the Promoters/Public</b>			
<b>Name of the Company : Motilal Oswal Financial Services Limited</b>			
<b>Scrip Code : BSE: 532892 NSE: MOTILALOFS</b>			
<b>Quarter ended : 30.09.2015</b>			
<b>Partly Paid-up shares</b>	<b>No. of Partly Paid-up shares</b>	<b>As a % of total no. of partly paid-up shares</b>	<b>As a % of total no. of shares of the Company</b>
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
<b>Total</b>	<b>NIL</b>	<b>NIL</b>	<b>NIL</b>
<b>Outstanding convertible securities</b>	<b>No. of outstanding securities</b>	<b>As a % of total no. of outstanding convertible securities</b>	<b>As a % of total no. of shares of the Company, assuming full conversion of the convertible securities</b>
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
<b>Total</b>	<b>NIL</b>	<b>NIL</b>	<b>NIL</b>
<b>Warrants</b>	<b>No. of warrants</b>	<b>As a % of total no. of warrants</b>	<b>As a % of total no. of shares of the Company, assuming full conversion of warrants</b>
Held by promoter / promoter group			
Held by public	NIL	NIL	NIL
<b>Total</b>	<b>NIL</b>	<b>NIL</b>	<b>NIL</b>
<b>Total paid-up capital of the company, assuming full conversion of warrants and convertible securities</b>	141,658,075		



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**(I) STATEMENT SHOWING SHAREHOLDING PATTERN**

NAME OF THE COMPANY: **MOTILAL OSWAL FINANCIAL SERVICES LIMITED**  
 Scrip Code: **BSE: 532892**  
**NSE: MOTILALQFS**


**CATEGORY: EQUITY SHARES**  
**QUARTER ENDED: 30/09/2015**

CATEGORY CODE	CATEGORY OF SHAREHOLDER	NUMBER OF SHAREHOLDER	TOTAL NUMBER OF SHARES	NUMBER OF SHARES HELD IN DEMATERIALIZED FORM	TOTAL SHAREHOLDING AS A PERCENTAGE OF TOTAL NUMBER OF SHARES		SHARES PLEDGED OR OTHERWISE ENCUMBERED	
					AS A PERCENTAGE OF (A+B)	AS A PERCENTAGE OF (A+B+C)	NUMBER OF SHARES	AS A PERCENTAGE (IX)=(VIII)/(IV) *100
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	
(A)	<b>PROMOTER AND PROMOTER GROUP</b>							
(1)	<b>INDIAN</b>							
(a)	Individuals /Hindu Undivided Family	16	25,590,306	25,590,306	18.06%	18.06%	-	-
(b)	Central Government/State Government(s)	-	-	-	-	-	-	-
(c)	Bodies Corporate	2	76,793,394	76,793,394	54.21%	54.21%	-	-
(d)	Financial Institutions / Banks	-	-	-	-	-	-	-
(e)	Any Others	-	-	-	-	-	-	-
	<b>Sub-Total (A)(1) :</b>	<b>18</b>	<b>102,383,700</b>	<b>102,383,700</b>	<b>72.28%</b>	<b>72.28%</b>		
(2)	<b>FOREIGN</b>							
(a)	Individuals (NRIs/Foreign Individuals)	-	-	-	-	-	-	-
(b)	Bodies Corporate	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	-	-
(d)	Qualified Foreign Investors	-	-	-	-	-	-	-
(e)	Any Others	-	-	-	-	-	-	-
	<b>Sub-Total (A)(2) :</b>							
	<b>Total Share Holding of Promoter and Promoter Group (A)=(A)(1)+(A)(2) :</b>	<b>18</b>	<b>102,383,700</b>	<b>102,383,700</b>	<b>72.28%</b>	<b>72.28%</b>		
(B)	<b>PUBLIC SHAREHOLDING</b>							
(1)	<b>INSTITUTIONS</b>							
(a)	Mutual Funds /UIT	13	3,230,258	3,230,258	2.28%	2.28%	-	-
(b)	Financial Institutions / Banks	2	6,092	6,092	0.00%	0.00%	135	2.21%
(c)	Central Government / State Government(s)	-	-	-	-	-	-	-
(d)	Venture Capital Funds	-	-	-	-	-	-	-
(e)	Insurance Companies	-	-	-	-	-	-	-
(f)	Foreign Institutional Investors	38	17,282,878	17,282,878	12.20%	12.20%	-	-
(g)	Foreign Venture Capital Investors	-	-	-	-	-	-	-
(h)	Qualified Foreign Investors	-	-	-	-	-	-	-
(i)	Any Others	-	-	-	-	-	-	-
	<b>Sub-Total (B)(1) :</b>	<b>53</b>	<b>20,519,228</b>	<b>20,519,228</b>	<b>14.49%</b>	<b>14.49%</b>	<b>135</b>	<b>4.00%</b>
(2)	<b>NON-INSTITUTIONS</b>							
(a)	Bodies Corporate	210	846,973	846,973	0.60%	0.60%	83,219	9.83%
(b)	Individuals							
	(i) Individual shareholders holding nominal share capital up to Rs.1 lakh	9,420	4,518,256	4,466,246	3.19%	3.19%	148,203	3.28%
	(ii) Individual shareholders holding nominal share capital in excess of Rs.1 lakh	16	4,424,534	3,872,334	3.12%	3.12%	150,000	3.39%
(c)	Qualified Foreign Investor (Foreign Portfolio Investor (Corporate))	5	474,295	474,295	0.33%	0.33%	-	-
(d)	Any Others							
	Clearing Members	54	48,690	48,690	0.03%	0.03%	3,717	7.63%
	Non Resident Indians - (On repatriation basis)	84	491,753	491,753	0.35%	0.35%	-	-
	Non Resident Indians - (On Non-repatriation basis)	33	30,207	30,207	0.02%	0.02%	-	-
	Directors /Relatives	1	7,804,010	7,804,010	5.51%	5.51%	-	-
	Hindu Undivided Family	353	11,64,429	11,64,429	0.08%	0.08%	-	-
	<b>Sub-Total (B)(2) :</b>	<b>10,176</b>	<b>18,755,147</b>	<b>17,680,937</b>	<b>13.24%</b>	<b>13.24%</b>	<b>383,139</b>	<b>2.05%</b>
	<b>Total Public Share Holding (B)=(B)(1)+(B)(2) :</b>	<b>10,229</b>	<b>39,274,375</b>	<b>38,170,165</b>	<b>27.72%</b>	<b>27.72%</b>	<b>383,274</b>	<b>0.98%</b>
	<b>Total (A)+(B) :</b>	<b>10,247</b>	<b>141,658,075</b>	<b>140,553,865</b>	<b>100%</b>	<b>100%</b>	<b>383,274</b>	<b>0.27%</b>
(C)	Shares held by custodians, against which Depository Receipts have been issued							
	<b>GRAND TOTAL (A)+(B)+(C) :</b>	<b>10,247</b>	<b>141,658,075</b>	<b>140,553,865</b>	<b>100%</b>	<b>100%</b>	<b>383,274</b>	<b>0.27%</b>



**(I) (b) STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY "PROMOTER AND PROMOTER GROUP"**

S. No	NAME OF THE SHAREHOLDER	TOTAL SHARES HELD		SHARES PLEDGED OR OTHERWISE ENCUMBERED			Details of warrants		Details of convertible securities		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
		NUMBER	AS A % OF GRAND TOTAL (A)+(B)+(C)	NUMBER	AS A PERCENTAGE	AS A % OF GRAND TOTAL (A)+(B)+(C) OF SUB CLAUSE (I) (a)	Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
(I)	(II)	(III)	(IV)	(V)	(VI)= (V)/(II I)*100	(VII)	(VIII)	(IX)	(X)	(XI)	(XII)
1	Passionate Investment Management Private Limited	76,792,394	54.21	-	-	-	-	-	-	-	-
2	Mr. Motilal Oswal	12,110,476	8.55	-	-	-	-	-	-	-	-
3	Mr. Raamdeo Agarawal	11,728,100	8.28	-	-	-	-	-	-	-	-
4	Raamdeo Agrawal HUF	650,000	0.46	-	-	-	-	-	-	-	-
5	Mrs. Suneeta Raamdeo Agrawal	295,400	0.21	-	-	-	-	-	-	-	-
6	Mrs. Vinla Motilal Oswal	125,240	0.09	-	-	-	-	-	-	-	-
7	Dr. Karoon Ramgopal Agarawal	100,000	0.07	-	-	-	-	-	-	-	-
8	Mr. Vinay R. Agrawal	100,000	0.07	-	-	-	-	-	-	-	-
9	Mr. Sukhdeo Ramgopal Agarawal	80,200	0.06	-	-	-	-	-	-	-	-
10	Mr. Satish Agarwal	80,000	0.06	-	-	-	-	-	-	-	-
11	Mr. Rajendra G. Oswal	65,000	0.05	-	-	-	-	-	-	-	-
12	Mr. Govinddeo R. Agarawal	55,770	0.04	-	-	-	-	-	-	-	-
13	Mrs. Suman Agrawal	100,000	0.07	-	-	-	-	-	-	-	-
14	Mrs. Anita Anandmurthy Agrawal	80,000	0.06	-	-	-	-	-	-	-	-
15	Mrs. Vimladevi Salecha	19,000	0.01	-	-	-	-	-	-	-	-
16	Mr. Motilal Gopilal Oswal (Holding on behalf of VISU Associates)	1,000	0.00	-	-	-	-	-	-	-	-
17	OSAG Enterprises LLP	1,000	0.00	-	-	-	-	-	-	-	-
18	Motilal Oswal HUF	120	0.00	-	-	-	-	-	-	-	-
	<b>TOTAL</b>	<b>102,383,700</b>	<b>72.28</b>	-	-	-	-	-	-	-	-

**(I) (C) (i) (Statement showing Shareholding of persons belonging to the category "Public" and holding more than 1% of the total number of shares)**

Sr No.	Name of the shareholder	Number of shares	Shares as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]	Details of		Details of		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
				Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	Mr. Navin Agarwal	7804010	5.51	-	-	-	-	-
2	Franklin Templeton Investment Funds	4738624	3.35	-	-	-	-	-
3	JP Morgan Indian Investment Company (Mauritius) Limited	2632674	1.86	-	-	-	-	-
4	Armor Qualified, LP	1854296	1.31	-	-	-	-	-
5	Armor Capital Partners, LP	1599534	1.13	-	-	-	-	-
6	ICICI Prudential Value Fund Series 1	1508686	1.07	-	-	-	-	-
<b>TOTAL</b>		<b>20,137,824</b>	<b>14.22</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

**(I) (C) (ii) (Statement showing Shareholding of persons belonging to the category "Public" and holding more than 5% of the total number of shares)**

Sr No.	Name of the shareholder	Number of shares	Shares as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]	Details of warrants		Details of convertible		Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital
				Number of warrants held	As a % total number of warrants of the same class	Number of convertible securities held	% w.r.t total number of convertible securities of the same class	
1	Mr. Navin Agarwal	7,804,010	5.51	-	-	-	-	-
<b>TOTAL</b>		<b>7,804,010</b>	<b>5.51</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

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<b>(I)(d) Statement showing details of locked-in shares</b>				
Sr No.	Name of the shareholder	Category of shareholders (Promoters/Public)	Number of locked-in shares	Locked-in shares as a percentage of total number of shares [i.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
		NA	NA	NA
	<b>TOTAL</b>		-	NA

<b>(II)(a) Statement showing details of Depository Receipts (DRs)</b>			
Sr No.	Type of outstanding DR (ADRs, GDRs, SDRS, etc.)	Number of outstanding DRs	Shares underlying outstanding DRs as a percentage of total number of shares [I.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
1	Global Depository Receipts (GDRs)	N.A.	N.A.
	<b>TOTAL</b>	N.A.	N.A.

<b>(II)(b) Statement showing Holding of Depository Receipts (DRs), where underlying shares are in excess of 1% of the total number of shares</b>			
Sr No.	Name of the DR Holder	Type of outstanding DR (ADRs, GDRs, SDRs, etc.)	Shares underlying outstanding DRs as a percentage of total number of shares [I.e., Grand Total (A)+(B)+(C) indicated in Statement at para (I)(a) above]
1		N.A.	N.A.
	<b>TOTAL</b>	N.A.	N.A.

