

**Name of the Issue:**

<b>1</b>	<b>Type of Issue (IPO/FPO)</b>	IPO
<b>2</b>	<b>Issue Size (Rs. mn)</b> <i>*Source: Prospectus dated June 27, 2017</i>	4,848.00
<b>3</b>	<b>Grade of issue along with name of the rating agency</b>	
	Name	NA
	Grade	NA
<b>4</b>	<b>Subscription Level (Number of times)</b> Source: Basis of Allotment as finalized in consultation with the Designated Stock Exchange being National Stock Exchange of India Limited ("NSE") <i>*The above figure is before technical rejections</i>	1.55*

**5 QIB Holding (as a % of outstanding capital) as disclosed to stock exchanges**

Particulars	%
(i) allotment in the issue*	13.18%
(ii) at the end of the 1 <sup>st</sup> Quarter immediately after listing of the issue	13.75%
(iii) at the end of 1st FY (March 31, 2018)	14.87%
(iv) at the end of 2nd FY (March 31, 2019)	11.68%
(v) at the end of 3rd FY (March 31, 2020) <sup>#</sup>	N.A.

\* Source: Source: Exchange filings

# QIB Holding not disclosed as reporting for relevant fiscal years have not been completed.

**6 Financials of the issuer (as per the annual financial results submitted to stock exchanges)**

Parameters	(Rs. mn)		
	1st FY (March 31, 2018)	2nd FY (March 31, 2019)	3rd FY (March 31, 2020)*
Income from operations	7,389	10,913	N.A.
Net Profit for the period	591	564	N.A.
Paid-up equity share capital	1,125	1,125	N.A.
Reserves excluding revaluation reserves	5,502	5,452	N.A.

\*Financials not disclosed as reporting for the relevant fiscal year has not been completed/ available

## 7 Trading Status in the scrip of the issuer

The Shares have not been suspended or delisted.

Particulars	Status
(i) at the end of 1st FY (March 31, 2018)	Frequently traded
(ii) at the end of 2nd FY (March 31, 2019)*	Frequently traded
(iii) at the end of 3rd FY (March 31, 2020)*	N.A.

## 8 Change in Directors of issuer from the disclosures in the offer document

Particulars	Name of the Director	Appointed / Resigned
(i) at the end of 1st FY (March 31, 2018)	N.A.	N.A.
(ii) at the end of 2nd FY (March 31, 2019)*	N.A.	N.A.
(iii) at the end of 3rd FY (March 31, 2020)*	N.A.	N.A.

\* Changes in Directors not disclosed as reporting for the relevant fiscal years has not been completed

## 9 Status of implementation of project/ commencement of commercial production

(i) Details of Estimated Schedule of Implementation of Projects forming part of the Objects of the Issue as per Prospectus: **Not applicable**

(ii) Actual implementation: **Not Applicable**

(iii) Reasons for delay in implementation, if any: **Not Applicable**

## 10 Status of utilization of issue proceeds

(i) as disclosed in the offer document

Expenditure Items	Amount to be financed from Net Proceeds	Schedule of deployment of Net Proceeds for Fiscal		
		2018	2019	2020
Repayment/pre-payment, in full or part, of certain borrowings	2,289.38	2,277.29	12.09	-
General corporate purposes	30.64	30.64	-	-
<b>Total</b>	<b>2,320.02</b>	<b>2,307.93</b>	<b>12.09</b>	<b>-</b>

(Rs. mn)

Notes: As disclosed in the Prospectus after Issue Expenses and post deduction of Offer for Sale Proceeds

**(ii) Actual utilization**

Particulars	Fiscal 2018
Repayment/pre-payment, in full or part, of certain borrowings	2,289.38
General corporate purposes	30.64
<b>Total</b>	<b>2,320.02</b>

**11 Comments of monitoring agency, if applicable**

(i) Comments on use of funds - Not Applicable

(ii) Comments on deviations, if any, in the use of proceeds of the Issue from the objects stated in the Offer document – Not Applicable

(iii) Any other reservations expressed by the monitoring agency about the end use of funds - Not applicable

**12 Pricing Data**

Issue Price (Rs.):	170
Designated Stock Exchange:	NSE
Listing Date:	4-Jul-17

Price parameters	At close of listing day	At close of 30th calendar day from listing day#	At close of 90th calendar day from listing day	As at the end of 1st FY after the listing of the issue (March 31, 2018)			As at the end of 2nd FY after the listing of the issue (March 31, 2019)#			As at the end of 3rd FY after the listing of the issue (March 31, 2020)#		
				Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)	Closing price	High (during the FY)	Low (during the FY)
Market Price	171.65	151.80	137.90	146.80	149.90	139.35	69.25	164.30	63.15	NA	NA	NA
CNX NIFTY	9,613.30	10,081.50	9,859.50	10,211.80	10,220.10	10,127.75	11,623.90	11,738.50	10,030.00	NA	NA	NA

Source: NSE Website

# Information not provided as reporting for the relevant fiscal years has not been completed

**13 Basis for Issue Price**

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020) <sup>(2)</sup>
EPS	<b>Issuer:</b>				
	Standalone (Basic)	8.24	5.42	1.29	Not Available

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020) <sup>(2)</sup>
	Standalone (Diluted)	8.24	5.42	1.29	Not Available
	Consolidated (Basic)	8.09	5.18	1.68	Not Available
	Consolidated (Diluted)	8.09	5.18	1.68	Not Available
	<b>Peer Group:</b>				
	Hathway Cable & Datacom Limited (Basic and Diluted- Consolidated)	-1.96	(1.30)	(1.90)	Not Available
	Den Network Limited (Basic and Diluted- Consolidated)	-14.64	(1.77)	(11.63)	Not Available
	Siti Cable Network Limited (Basic and Diluted- Consolidated)	-0.02	(1.90)	(3.00)	Not Available
	Ortel Communications Limited (Basic - Consolidated) <sup>(4)</sup>	3.93	(31.28)	Not Available	Not Available
	Ortel Communications Limited (Diluted- Consolidated)	3.91	(31.28)	Not Available	Not Available
	<b>Industry Avg:</b>	--	--	--	Not Available
P/E <sup>(3)</sup>	<b>Issuer:</b>				
	Standalone (Basic)	20.63	27.08	53.68	Not Available
	Standalone (Diluted)	20.63	27.08	53.68	Not Available
	Consolidated (Basic)	21.01	28.34	41.22	Not Available
	Consolidated (Diluted)	21.01	28.34	41.22	Not Available
	<b>Peer Group:</b>				
	Ortel Communications Limited (Basic - Consolidated)	19.85	Not Applicable	Not Available	Not Available
	Ortel Communications Limited (Diluted- Consolidated)	19.95	Not Applicable	Not Available	Not Available
<b>Industry Avg:</b>	--	--	--	Not Available	
RoNW	<b>Issuer:</b>				
	Standalone	15.10	8.91	2.18	Not Available
	Consolidated	14.87	8.58	3.73	Not Available
	<b>Peer Group:</b>				

Accounting ratio		As disclosed in the offer document <sup>(1)</sup>	At the end of 1st FY (March 31, 2018)	At the end of 2nd FY (March 31, 2019)	At the end of 3rd FY (March 31, 2020) <sup>(2)</sup>
	Hathway Cable & Datacom Limited	-15.58	(10.78)	(5.16)	Not Available
	Den Network Limited	-17.95	(2.18)	(11.80)	Not Available
	Siti Cable Network Limited	-0.29	(0.53)	(11.90)	Not Available
	Ortel Communications Limited	8.55	(461.58)	Not Available	Not Available
	<b>Industry Avg:</b>	--	--	--	Not Available
	<b>Issuer:</b>				
	Standalone	47.35	58.92	59.01	Not Available
	Consolidated	47.22	58.48	59.11	Not Available
	<b>Peer Group:</b>				
NAV per share	Hathway Cable & Datacom Limited	12.61	11.73	20.56	Not Available
	Den Network Limited	81.58	40.24	53.40	Not Available
	Siti Cable Network Limited	7.45	3.66	0.25	Not Available
	Ortel Communications Limited	45.94	10.08	Not Available	Not Available
	<b>Industry Avg:</b>	--	--	--	Not Available

**Notes:**

(1) Sourced from Prospectus dated June 27, 2017. Disclosure is based on the standalone and consolidated financial information disclosed for Fiscal 2016.

(2) Information not provided as the relevant fiscal year has not completed/reported

(3) P/E Ratio has been computed as the closing market prices of the companies sourced from the NSE website as on May 30, 2017 as divided by the basic / diluted EPS. P/E is not computed for Hathway Cable & Datacom Limited, Den Networks Limited and Siti Cable Network Limited due to negative EPS.

Key ratios for the Company for the three fiscal years stated above shall be calculated as follows:

" (i) Basic and diluted earnings per Equity Share are computed in accordance with Accounting Standard 20 ""earnings per Share"" notified by the Companies (Accounting Standards) Rules, 2006.

Basic EPS (Rs) is Net profit attributable to equity shareholders divided by Weighted average number of Equity Shares outstanding during the year / period"

(ii) P/E - Closing Market Price as of relevant fiscal year end / EPS

(iii) RoNW - Return on net worth % is Net profit attributable to equity shareholders for the year divided by net worth at the end of the year/period.

(iv) NAV per share - Networth at the end of the year or period/ Shares Outstanding as of fiscal year end

(4) FY-19 Results for Ortel Communications have been delayed and not published yet

**14 Any other material information: NA**