**Motilal Oswal Tower**.

Rahimtullah Sayani Road Opposite Parel ST Depot, Prabhadevi, Mumbai - 400025

October 30, 2025

To, BSE Limited P. J. Towers,

Dalal Street, Fort, Mumbai - 400001

Security Code: 532892

Sub.: Outcome of the Board Meeting

Dear Sir/Madam,

motilal oswal

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051

**Symbol: MOTILALOFS** 

Pursuant to the provisions of Regulation 30, 33 and 52 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") (as amended from time to time), we hereby inform the Exchanges that the Board of Directors ("the Board") of the Company at its Meeting held on Thursday, October 30, 2025 have, *inter-alia*, considered and approved the following matters:

1) Unaudited Financial Results (Consolidated and Standalone) of the Company for the quarter and half year ended September 30, 2025:

In this regard, please find enclosed herewith Unaudited Financial Results (Consolidated and Standalone) along with the Limited Review Reports issued by the Statutory Auditors for the quarter and half year ended September 30, 2025.

In compliance with the SEBI Master Circular dated July 11, 2025 (as amended from time to time) in respect of Commercial Papers and pursuant to the provisions of Regulation 52(4) of the Listing Regulations with regard to Non-Convertible Debt Securities, few line items are also included in the Standalone Financial Results of the Company.

We further confirm that:

- a) During the quarter ended September 30, 2025, the Company raised funds of Rs. 500 Crore through Private Placement of Non-Convertible Debentures ("NCDs"). The said funds are fully utilised for the objects mentioned in the Offer Documents.
  - In this regard, pursuant to the provisions of Regulation 52(7) & 52(7A) of the Listing Regulations, the Statement of utilization of issue proceeds and Statement of deviation / variation in use of issue proceeds are enclosed as **Annexure A.**
- b) Pursuant to the provisions of Regulation 54 of the Listing Regulations, all NCDs issued by the Company and remaining outstanding were fully secured. Further, the Company has maintained Security Cover as per the terms & conditions of the Offer Documents as on September 30, 2025. The details of Security Cover are included in the Standalone Financials Results.



## Motilal Oswal Tower,

Rahimtullah Sayani Road Opposite Parel ST Depot, Prabhadevi, Mumbai - 400025

**%** +91 22 7193 4200/4263

www.motilaloswalgroup.com



2) Appointment of the following Directors on the Board of the Company, subject to the approval of the Shareholders and receipt of necessary regulatory approvals:

| Sr.<br>No. | Name of the Director      | DIN      | Designation   | Term        | Effective from |
|------------|---------------------------|----------|---------------|-------------|----------------|
| 1.         | Mr. Pratik Oswal          | 06704419 | Non-Executive | Not         |                |
| 2.         | Mr. Vaibhav Agrawal       | 06663890 | Director      | Applicable  |                |
| 3.         | Mr. Joseph Conrad Agnelo  | 00010576 |               | 1st term of | November       |
|            | D'Souza (Mr. Conrad       |          | Independent   |             | 01, 2025       |
|            | D'Souza)                  |          | Director      | 3 years     |                |
| 4.         | Mr. Ashok Kumar P Kothari | 11233451 |               |             |                |

Further, a Press Release tilted as "Motilal Oswal Board Strengthens Board with 4 New Directors" in relation to the appointment of Directors and other requisite details as required under Regulation 30 of the Listing Regulations read with the SEBI Master Circular dated November 11, 2024 are given in Annexure B enclosed herewith.

3) Noting the Resignation of Mr. Sandeep Walunj, Group Chief Marketing Officer, designated as Senior Management Personnel ("SMP") of the Company, effective from the close of business hours on October 31, 2025.

The details as required under Regulation 30 of the Listing Regulations read with the SEBI Master Circular dated November 11, 2024 along with the copy of the resignation letter of Mr. Walunj are enclosed herewith as **Annexure C**.

The Board Meeting commenced at 04:00 p.m. and concluded at 05:10 p.m.

We request you to take the above on record.

Thanking you,

Yours faithfully,

For Motilal Oswal Financial Services Limited

Kailash Purohit Company Secretary & Compliance Officer

Encl.: As above





B2 402B, Marathon Innova, 4th Floor Ganpatrao Kadam Marg, Lower Parel Mumbai - 400 013 (India)

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Independent Auditor's Limited Review Report on the Unaudited Consolidated Financial Results of Motilal Oswal Financial Services Limited for the quarter and half year ended September 30, 2025, pursuant to the Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended.

## To the Board of Directors of Motilal Oswal Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated financial results of Motilal Oswal Financial Services Limited ("the Holding Company") and its Subsidiaries (the Holding Company and its Subsidiaries together referred to as "the Group"), (refer Annexure 1 for the list of Subsidiaries included in the Statement) for the quarter and half year ended September 30, 2025 ("the Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"), including the relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Board of Directors of the Holding Company, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended read with the relevant rules issued thereunder ("the Act"), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. Based on our review as conducted above and the procedures performed by us as stated in paragraph 3 above and upon consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

## Other Matters

5. We did not review the interim financial results of ten subsidiaries included in the Statement, whose financial results before consolidation adjustments reflect total assets of Rs. 13,23,732 Lakh as at September 30, 2025, total revenues of Rs. 59,095 Lakh and Rs. 1,41,001 Lakh, total net profit after tax of Rs. 16,128 Lakh and Rs. 53,117 Lakh, total comprehensive income of Rs. 15,079 Lakh and Rs. 54,913 Lakh for the quarter and half year ended September 30, 2025 respectively and net cash outflood.

of Rs. 2,95,644 Lakh for the half year ended September 30, 2025. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the Holding Company's Management, and our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the review reports of such other auditors and the procedures performed by us as stated in paragraph 3 above.

6. The Statement includes the interim financial results of eight subsidiaries, which have not been reviewed by their auditors, whose interim financial results before consolidation adjustments reflect total assets of Rs. 10,195 Lakh as at September 30, 2025, total revenues of Rs. 1,855 Lakh and Rs. 3,305 Lakh, total net profit after tax of Rs. 1,415 Lakh and Rs. 1,955 Lakh, total comprehensive income of Rs. 1,415 Lakh and Rs. 1,957 Lakh for quarter and half year ended September 30, 2025 respectively and net cash inflows of Rs. 2,288 Lakh for the half year ended September 30, 2025. These financial results have been furnished to us by the Holding Company's management. Our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of aforesaid Subsidiaries are based solely on certified unreviewed interim financial results, as certified by the management of the Holding Company. According to the information and explanations given to us by the Management, these interim financial results are not material to the consolidated financial results.

Our conclusion on the consolidated financial results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of other auditors and the financial results / financial information as certified by the management of the Holding Company.

For Singhi & Co.
Chartered Accountants

Firm Registration No: 302049E

Amit Hundia

Partner

Membership No. 120761 UDIN: 25120761BMOTII8680

Place: Mumbai

Date: October 30, 2025

# Annexure 1

List of subsidiaries included in the consolidated financial results for the quarter and half year ended September 30, 2025.

# Subsidiaries:

| Motilal Oswal Home Finance Limited  |
|---|
| Motilal Oswal Asset Management Company Limited  |
| MO Alternate Investment Advisors Private Limited  |
| Motilal Oswal Capital Limited   |
| Motilal Oswal Trustee Company Limited   |
| Motilal Oswal Investment Advisors Limited   |
| Motilal Oswal Commodities Broker Private Limited  |
| Motilal Oswal Finvest Limited   |
| Motilal Oswal Wealth Limited  |
| Motilal Oswal Securities International Private Limited  |
| Motilal Oswal Capital Markets (Singapore) Pte. Limited.   |
| Motilal Oswal Capital Markets (Hong Kong) Private Limited   |
| Motilal Oswal Asset Management (Mauritius) Private Limited  |
| India Business Excellence Management Company  |
| Motilal Oswal Finsec IFSC Limited   |
| Motilal Oswal Broking and Distribution Limited (formerly known as Glide Tech Investment Advisory Private Limited) |
| TM Investment Technologies Private Limited  |
| MO Alternative IFSC Private Limited   |
| Motilal Oswal Custodial Services Private Limited (Formerly known as Gleiten Tech Private Limited)                 |
| Motilal Oswal International Wealth Management Limited   |
|   |



Registered Office: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025
Tel: +91-22-71934200, Fax: +91-22-50362365 Email: shareholders@motilaloswal.com Website: www.motilaloswalgroup.com
CIN: L67190MH2005PLC153397
Statement of Consolidated Financial Results for the quarter and half year ended 30 September 2025

|  |  | Fo   | r the quarter end | ied   | For the half   | For the year   |            |
|--|--|--|-------------------|---|--|--|------------|
| Revenue from operations  | iculars  |  |                   |   |  |  | 31 Mar 202 |
|  |  | (Unaudited)  | (Unaudited)       | (Unaudited)   | (Unaudited)  | (Unaudited)  | (Audited)  |
|  |  | 64.175   | 57.021            | 66.647  | 1 21 206   | 1 25 270   | 2.44       |
|  |  |  |                   |   |  |  | 2,44,      |
| Vision Feat Commission income   1,16,261   1,09,055   1,28,110   2,25,316   2,37,500   3,48,4668   4,000   4   |  | 1,901  | 118               | /92   | 2,019  |  | 1,         |
| (1) Net gain on fair value change  |  | 1  | 6                 | 1   | 0.05.046   |  |            |
|  |  |  |                   |   |  |  | 4,54,      |
| 10 Total revenue from operations   |  |  | 200 /             |   |  | 10. 1  | 1,29,      |
| (III) Other Income (III)   1,538   1,789   3,428   1,789   1,85,887   2,74,415   2,85,644   4,60,402   5,18,902   5,18,   |  |  |                   |   |  |  | 4,         |
|  |  | Na Pi  | 486 0,000,000     | 2 12-1-1  | N 400 mm   | 700  | 8,33,      |
| Figures  |  |  |                   |   |  |  | 7,         |
|  | otal income (i)+(ii)   | 1,85,987   | 2,74,415          | 2,85,644  | 4,60,402   | 5,18,902   | 8,41,      |
| (ii) Fees and doormission expenses   29,995   30,424   38,925   60,383   75,577   1,546   [iii) impairment of inflancial instruments   1,578   3,665   52   5,244   1,549   [iii) impairment of inflancial instruments   1,578   3,665   52   5,244   1,549   [iii) impairment of inflancial instruments   2,777   2,614   2,341   5,391   4,526   [iii] Cylo Paperciation and amortisation expenses   18,097   14,255   18,159   32,352   32,933   [IV] Total expenses   1,35,436   1,33,855   1,40,277   2,69,294   2,67735   2,67735   [IV] Total expenses   1,35,436   1,33,855   1,40,277   2,69,294   2,67735   [IV] Total expenses   1,35,436   1,40,575   1,45,367   1,91,108   2,51,227   [IV] Exceptional items   1,40,519   1,40,555   1,45,367   1,91,108   2,51,227   [IV] Exceptional items   1,40,519   1,40,555   1,45,367   1,91,108   2,51,227   [IV] Exceptional items   1,40,755   1,40,555   1,45,367   1,91,108   2,51,227   [IV] Exceptional items   1,40,755   1,40,555   1,45,367   1,91,108   2,51,227   [IV] Exceptional items   1,40,755      |  |  |                   |   |  |  |            |
| (iii) impairment on financial instruments  | nance cost   |  | 29,492            | 35,429  |  |  | 1,29,      |
|  |  | 29,959   | 30,424            | 38,925  | 60,383   | 75,577   | 1,32,      |
| VP Depreciation and amortisation expenses   2,777   2,614   2,341   5,391   4,524   (0) Cither expanses   18,097   14,525   18,159   32,552   32,933   (0) Total expenses   1,35,436   1,33,856   1,40,277   2,69,294   2,67,735   (0) Escreptional terms   2,097   14,5367   1,91,108   (0) Escreptional terms   2,097   1,45,367   1,91,108   (0) Escreptional terms   2,097   1,45,367   1,91,108   (0) Escreptional terms   2,097   1,45,367   1,91,108   (0) Escreptional terms   2,098   1,45,367   1,91,108   (0) Escreptional terms   2,098   1,45,367   1,91,108   (0) Escreptional terms   2,488   18,334   16,906   31,321   19,70   (1) Escreptional terms   2,489   14,249   3,468   16,906   31,321   19,70   (1) Escreptional terms   2,497   33,187   39,566   30,690   (1) Escreptional terms   3,490   36,256   1,15,284   1,12,180   1,52,482   2,00,537   (1) Escreptional terms   2,497   3,497   (1) Escreptional terms   3,497   3,497   3,497   3,497   3,497      | mpairment on financial instruments   | 1,578  | 3,665             | 52  | 5,244  | 1,549  |            |
| V  Depreciation and amortisation expenses   2,777   2,614   2,341   5,391   4,524  | mployee benefits expenses  | 51,286   | 53,406            | 45,371  | 1,04,693   | 85,070   | 1,74,      |
| Vi) Total expenses   |  |  | 10000             |   |  |  | 9,         |
|  |  | A CONTRACTOR OF THE PARTY OF TH | a mail a constant | and Support   | 30000000   |  | 71,        |
| V) Profit   Loss) before exceptional items and tax (III)-(IV)   50,551   1,40,559   1,45,367   1,91,108   2,51,227   VI) Exceptional items   VI) Profit   Loss before tax and after exceptional items (V)+(VI)   50,551   1,40,559   1,45,367   1,91,108   2,51,227   VII) Exceptional items   VIII      |  |  |                   |   |  |  | 5,19,      |
| VI)   Exceptional items   -   -   -   -   -   -   -   -   -  | Can Capatible  | 1,33,430   | 1,33,030          | 1,40,211  | 2,03,234   | 2,01,135   | 3,19,      |
| VIII  Profit   Lloss  before tax and after exceptional items (V)+(VI)   50,551   1,40,559   1,45,367   1,91,108   2,51,227   Tax expenses/(reefit)   1,807   1,807   5,888   16,354   7,696   21,350   |  | 50,551   | 1,40,559          | 1,45,367  | 1,91,108   | 2,51,227   | 3,22,      |
| Tax expense/(credit) ([ClOurent tax  |  | 50.551   | 1 40 559          | 1 45 367  | 1.91.108   | 2.51.227   | 3,22,      |
| 1,807   5,888   16,154   7,696   21,350   (3)Short/(excess) provision for earlier years   0   253   127   252   170   (2)Short/(excess) provision for earlier years   0   253   127   252   170   (2)Short/(excess) provision for earlier years   14,295   24,975   33,187   39,269   50,690   (B) Profits after tax (VII)-(VIII)   36,256   1,15,584   1,12,180   1,51,839   2,00,537   (B) Frofits after tax (VIII)-(VIII)   36,256   1,15,584   1,12,180   1,51,839   2,00,537   (B) Frofits after tax (VIII)-(VIII)   36,256   1,16,287   1,12,180   1,52,542   2,00,537   (B) Grain on disposal on investment   703   7   |  | 30,332   | 2,10,333          | 2,13,307  | 2,52,100   | Z/JZ/ZZ.   | 3,22,      |
| (3)Short/lexcess) provision for earlier years   0   2.53   127   252   170   | urrent tax   | 12,488   | 18,834            | 16,906  | 31,321   | 29,170   | 58,        |
| (3)Short/(excess) provision for earlier years   0   2.53   127   252   170   | eferred tax expense/(credit)   | 1,807  | 5,888             | 50,000,000,000  |  |  | 15,        |
|  |  |  |                   |   |  |  | (1,4       |
|  |  |  |                   |   |  |  | 71,        |
|  | rotar tan enpenses (create)  | 14,233   | 24,575            | 33,107  | 33,203   | 30,030   | , 1,       |
| Sain on disposal on investment   703   703   703   |  | 36,256   | 1,15,584          | 1,12,180  | 1,51,839   | 2,00,537   | 2,50,      |
| XII) Profit after tax and income from associate (IX)+IX)   36,256   1,16,287   1,12,180   1,52,542   2,00,537   XIII) Other comprehensive income   (ii) Items that will not be reclassified to profit or loss   (a) Remeasurement of the defined employee benefit plans   480   86   490   567   (723)   (723)   (b) Changes in fair value gain/(loss) of FVOCI equity instruments   (9,445)   31,136   15,278   21,691   32,008   (c) Deferred tax on items that will not be reclassified to profit and loss   3,231   (4,474)   (3,615)   (3,243)   (5,231)   (3,243)   (5,231)   (3,243)   (5,231)   (3,243)   (5,231)   (3,243)   (3,615)   (3,243)   (5,231)   (3,243)   (3,615)   (3,243)   (5,231)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)   (3,243)   (3,615)      | come from associate (net of taxes)   |  |                   |   |  |  |            |
| (XIII) Other comprehensive income   (i) Items that will not be reclassified to profit or loss   (a) Remeasurement of the defined employee benefit plans  | in on disposal on investment   | -  | 703               | -   | 703  |  |            |
| (a) Remasurement of the defined employee benefit plans (b) Changes in fair value gain/(loss) of FVOCI equity instruments (c) Deferred tax on items that will not be reclassified to profit and loss account (ii) Items that will be reclassified to profit or loss (a) Defivered tax on items that will not be reclassified to profit and loss account (iii) Items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (a) Defivered tax on items that will not be reclassified to profit or loss (a) Defivered tax on items that will be reclassified to profit or loss (b) Tax 'mpact on the above (b) Tax 'mpact on the above (c) Deferred tax on items that will be reclassified to profit or loss (b) Tax 'mpact on the above (c) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit of loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit or loss (d) Deferred tax on items that will not be reclassified to profit defers that excluding unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*  | rofit after tax and income from associate (IX)+(X)   | 36,256   | 1,16,287          | 1,12,180  | 1,52,542   | 2,00,537   | 2,50,      |
| (a) Remeasurement of the defined employee benefit plans (b) Changes in fair value gain/(loss) of FVOCI equity instruments (c) Deferred tax on items that will not be reclassified to profit and loss account account (ii) Items that will be reclassified to profit or loss (a) Derivatives designated as cash flow hedge (b) Tax impact on the above (6) (20) (26) (27) (26) (3,243) (5,231) (6) Derivatives designated as cash flow hedge (8) (20) (9) Tax impact on the above (9) (20) (10) Tax impact on the above (10) T | Other comprehensive income   |  |                   |   |  |  |            |
| (a) Remeasurement of the defined employee benefit plans (b) Changes in fair value gain/(loss) of FVOCI equity instruments (c) Deferred tax on items that will not be reclassified to profit and loss account account (ii) Items that will be reclassified to profit or loss (a) Derivatives designated as cash flow hedge (b) Tax impact on the above (6) (20) (26) (27) (26) (3,243) (5,231) (6) Derivatives designated as cash flow hedge (8) (20) (9) Tax impact on the above (9) (20) (10) Tax impact on the above (10) T | ems that will not be reclassified to profit or loss  |  |                   |   | 1  |  |            |
| (b) Changes in fair value gain/(loss) of FVOCI equity instruments (9,445) 31,136 15,278 21,691 32,008 (c) Deferred tax on items that will not be reclassified to profit and loss account ill let be reclassified to profit or loss (a) Derivatives designated as cash flow hedge 25 80 105 (26) - | a) Remeasurement of the defined employee benefit plans   | 480  | 86                | 490   | 567  | (723)  | (9         |
| (c) Deferred tax on items that will not be reclassified to profit and loss account  iii) Items that will be reclassified to profit or loss (a) Derivatives designated as cash flow hedge 25 80 - 105 - (26) - |  | (0.445)  |                   |   |  |  |            |
| account   1,231  | b) Changes in fair value gain/(loss) of FVOCI equity instruments   | (9,445)  | 31,136            | 15,278  | 21,691   | 32,008   | 1,:        |
| Second   S   | c) Deferred tax on items that will not be reclassified to profit and loss  | 1 221  | (4.474)           | 12 6151   | (2.242)  | /F 221\  | /-         |
| (a) Derivatives designated as cash flow hedge (b) Tax impact on the above (c) (20) - (26) - ( | count  | 1,251  | (4,474)           | (3,613)   | (3,243)  | (5,231)  | (7         |
| (b) Tax impact on the above (6) (20) (26)  | ems that will be reclassified to profit or loss  |  | 1                 |   |  |  |            |
| (b) Tax impact on the above (6) (20) (26)  | (a) Derivatives designated as cash flow hedge  | 25   | 80                |   | 105  | _  | (5         |
| Content comprehensive income (XII)   (7,715)   26,808   12,153   19,094   26,055   26,055     | The Control of the Co | 7000   |                   |   |  | _  | (3         |
| XIII    Total comprehensive income   XII + XIII    28,541   1,43,095   1,24,333   1,71,636   2,26,591  |  |  |                   | 12 153  |  | 26.054   | (7         |
| XIV) Net profit attributable to:   | Temprenent treems (Am)   | (7,713)  | 20,000            | 12,133  | 13,034   | 20,034   |            |
| Downers of parent   36,242   1,16,206   1,12,008   1,52,448   2,00,193   344   81   172   94   344   32   344    | Total comprehensive income (XI)+(XII)  | 28,541   | 1,43,095          | 1,24,333  | 1,71,636   | 2,26,591   | 2,50,      |
| Description   Section      | Net profit attributable to:  | need and the house   |                   | S A S Y LA THAI   |  |  |            |
| Non-controlling interests   14   |  | 36,242   | 1,16,206          | 1,12,008  | 1,52,448   | 2,00,193   | 2,50,1     |
| Controlling interests   Cont   | , many   |  |                   |   |  |  | 2,00,2     |
| Some controlling interests   (3)   (3)   4   (5)   (3)   | Other comprehensive income/(loss) attributable to:   |  | No file and the   |   |  |  |            |
| Some controlling interests   (3)   (3)   4   (5)   (3)   | ers of parent  | (7,712)  | 26,811            | 12,149  | 19,099   | 26,057   | (7         |
| XVI)   Total comprehensive income attributable to: (XIV)+(XV)   XVI)   Total comprehensive income attributable to: (XIV)+(XV)   XVII)   Total comprehensive income attributable to: (XIV)+(XV)   XVIII)   Total comprehensive income attributable to: (XIV)+(XVI)   XVIII)   Total comprehensive income attributable to: (XIV)+(XVI)   XVIII)   Total comprehensive income attributable to: (XIV)+(XVII)   XVIII)   XVIII   |  | 10   |                   | 4   | 1000000  | The second second  | ,          |
| 28,530   1,43,017   1,24,157   1,71,547   2,26,250   2,00,-controlling interests   11   78   176   89   341   2,00,-controlling interests   11   78   176   89   341   2,00,-controlling interests   11   78   176   89   341   2,00,-controlling interests   12   1,00,-controlling interests   13   16,00   1,00,-controlling interests   1,   |  |  |                   | g with the  | COVERNOR OF THE PARTY OF THE PA | 12/  |            |
| 1  |  | 28.530   | 1,43,017          | 1,24,157  | 1,71,547   | 2,26,250   | 2,49,3     |
| (VII) (a) Paid up equity share capital (Face value Re.1 per share) 6,005 5,995 5,986 6,005 5,986 (b) Other Equity (VIII) Earning per share (EPS)* asic EPS (Amount in Rs.) 6.04 19.39 18.74 25.44 33.53 iiiuted EPS (Amount in Rs.) 5.97 19.10 18.44 24.97 32.97 efer note 6 of consolidated notes ofity(loss) after tax excluding unrealized mark-to-market gain/loss 40,667 56,447 46,892 97,193 83,534 et of tax) unrings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   |  |  |                   | THE RESERVE OF THE PROPERTY OF THE PARTY OF | A. 155 A. S. P. A. S.  | A STATE OF THE PARTY OF THE PAR | 2,43,5     |
| (b) Other Equity  XVIII) Earning per share (EPS)* asic EPS (Amount in Rs.) 6.04 19.39 18.74 25.44 33.53 iiiuted EPS (Amount in Rs.) 5.97 19.10 18.44 24.97 32.97  efer note 6 of consolidated notes  ofit/(loss) after tax excluding unrealized mark-to-market gain/loss let of tax)  unings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   |  |  |                   |   |  |  |            |
| (VIII) Earning per share (EPS)* asic EPS (Amount in Rs.) 6.04 19.39 18.74 25.44 33.53 iiiuted EPS (Amount in Rs.) 5.97 19.10 18.44 24.97 32.97  efer note 6 of consolidated notes  ofit/(loss) after tax excluding unrealized mark-to-market gain/loss let of tax) 40,667 56,447 46,892 97,193 83,534  unings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*  |  | 6,005  | 5,995             | 5,986   | 6,005  | 5,986  | 5,9        |
| asic EPS (Amount in Rs.) 6.04 19.39 18.74 25.44 33.53 illuted EPS (Amount in Rs.) 5.97 19.10 18.44 24.97 32.97 24fer note 6 of consolidated notes  ofit/(loss) after tax excluding unrealized mark-to-market gain/loss 40,667 56,447 46,892 97,193 83,534 let of tax) 97,193 83,534 let of tax)  unings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*  |  |  | 1                 |   |  |  | 11,01,9    |
| efer note 6 of consolidated notes  ofit/(loss) after tax excluding unrealized mark-to-market gain/loss 40,667 56,447 46,892 97,193 83,534 let of tax)  unings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*  | Earning per share (EPS)*   |  |                   | i   | 1  |  |            |
| efer note 6 of consolidated notes  ofit/(loss) after tax excluding unrealized mark-to-market gain/loss 40,667 56,447 46,892 97,193 83,534 let of tax)  ornings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   | EPS (Amount in Rs.)  | 6.04   | 19.39             | 18.74   | 25.44  | 33.53  | 41.        |
| ofit/(loss) after tax excluding unrealized mark-to-market gain/loss 40,667 56,447 46,892 97,193 83,534 let of tax)  unings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   | d EPS (Amount in Rs.)  | 5.97   | 19.10             | 18.44   | 24.97  | 32.97  | 41         |
| let of tax) 40,667 56,447 46,892 97,193 83,534 urnings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   |  |  |                   |   |  |  |            |
| let or tax)  Irnings per share (EPS) before unrealized mark-to-market gain/loss (Face value Re. 1 per equity share)*   |  | 40.667   | 56 447            | 46 892  | 97 193   | 83 534   | 1,90,0     |
|  | ftax)  | 40,007   | 30,447            | 40,032  | 37,193   | 03,334   | 1,90,0     |
|  | gs per share (EPS) before unrealized mark-to-market gain/loss (Face va   | lue Re. 1 per equit  | y share)*         |   |  |  |            |
| 0.70   3.42   7.03   10.21   13.33   | amount in Rs.)   | 6.78   | 9.42              | 7.85  | 16.21  | 13.99  | 31.        |
| luted (amount in Rs.) 6.70 9.28 7.53 15.88 13.76   |  |  |                   |   |  |  | 31.:       |







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CIN: L67190MH2005PLC153397

## Consolidated Statement of Assets and Liabilities

|  | THE WALLEST OF THE REAL PROPERTY. | (Rs. in Lakhs               |
|--|-----------------------------------|-----------------------------|
|  | As at                             | As at                       |
| Particulars  | 30 Sep 2025                       | 31 March 202                |
| I. ASSETS  | (Unaudited)                       | (Audited)                   |
|  | l                                 |                             |
| 1 Financial assets   |                                   |                             |
| (a) Cash and cash equivalents  | 3,64,379                          | 6,60,02                     |
| (b) Bank balance other than (a) above  | 4,18,829                          | 3,89,75                     |
| (c) Derivative financial instruments   | 2,726                             | 1,43                        |
| (d) Receivables  |                                   |                             |
| (I) Trade receivables  | 1,70,674                          | 2,40,36                     |
| (II) Other receivables   | 362                               | 11                          |
| (e) Loans  | 13,35,387                         | 10,45,03                    |
| (f) Investments  | 10,83,829                         | 8,85,06                     |
| (g) Other financial assets   | 60,359                            | 54,25                       |
| Sub - total financial assets   | 34,36,545                         | 32,76,03                    |
| 2 Non-financial assets   |                                   |                             |
| (a) Current tax assets (net)   | 1,938                             | 1,19                        |
| (b) Deferred tax assets (net)  | 7,893                             | 7,06                        |
| (c) Property, plant and equipment  | 73,272                            | 71,67                       |
| (d) Capital work in progress   | 11,565                            | 11,46                       |
| (e) Other Intangible assets  | 3,545                             | 3,71                        |
| (f) Other non-financial assets   | 27,970                            | 27,56                       |
| Sub - total non - financial assets   | 1,26,183                          | 1,22,67                     |
|  |                                   |                             |
| Total Assets Annual Control of the C | 35,62,728                         | 33,98,71                    |
| II. LIABILITIES AND EQUITY   |                                   |                             |
| Liabilities  |                                   |                             |
| 1 Financial liabilities  |                                   |                             |
| (a) Derivative financial instruments   | 1 .1                              |                             |
| (b) Payables   | 1 1                               | -                           |
| (i) Trade payables   | 1 1                               |                             |
| (i) total outstanding dues of micro enterprises and small enterprises  |                                   |                             |
| (ii) total outstanding dues of micro enterprises and small enterprises  (ii) total outstanding dues of creditor other than micro enterprises and small enterprises   | 1,589                             | 2,114                       |
| (II) Other payables  | 4,53,859                          | 5,29,96                     |
| (i) total outstanding dues of micro enterprises and small enterprises  | 1 1                               |                             |
| (i) total outstanding dues of micro enterprises and small enterprises  (ii) total outstanding dues of creditor other than micro enterprises and small enterprises  | 1 -1                              |                             |
| (c) Debt securities  |                                   |                             |
| (d) Borrowings (Other than debt securities)  | 10,28,546                         | 10,25,697                   |
| (e) Deposits   | 5,36,829                          | 4,47,464                    |
| (f) Other financial liabilities  | 4,204                             | 4,200                       |
| Gub - total financial liabilities  | 1,48,789                          | 1,99,375                    |
| us - total minimus naumites  | 21,73,816                         | 22,08,812                   |
| Non - financial liabilities  |                                   |                             |
| (a) Current tax liabilities (net)  | 10,237                            | 5,222                       |
| (b) Provisions   | 10,030                            | 9,676                       |
| (c) Deferred tax liabilities (net)   | 62,038                            | 51,152                      |
|  | 13,316                            | 10,771                      |
| (d) Other non - financial liabilities  |                                   | 76,821                      |
| ub - total non - financial liabilities   | 95,621                            |                             |
| ub - total non - financial liabilities<br>Equity   |                                   |                             |
| ub - total non - financial liabilities  Equity  (a) Equity share capital   | 6,005                             | 5,993                       |
| ub - total non - financial liabilities  Equity  (a) Equity share capital  (b) Other equity   | 6,005<br>12,81,133                | 5,993<br>11,01,940          |
| ub - total non - financial liabilities  Equity (a) Equity share capital (b) Other equity (c) Non-controlling interests   | 6,005<br>12,81,133<br>6,153       | 5,993<br>11,01,940<br>5,144 |
| ub - total non - financial liabilities  Equity (a) Equity share capital (b) Other equity   | 6,005<br>12,81,133                | 5,993<br>11,01,940          |
| ub - total non - financial liabilities  Equity (a) Equity share capital (b) Other equity (c) Non-controlling interests   | 6,005<br>12,81,133<br>6,153       | 5,993<br>11,01,940<br>5,144 |





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Registered Office: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025 Tel: +91-22-71934200, Fax: +91-22-50362365 Email: shareholders@motilaloswal.com Website: www.motilaloswalgroup.com CIN: L67190MH2005PLC153397 Consolidated Statement of Cash Flows

|   | For the half           | (Rs. in Lakh      |
|---|------------------------|-------------------|
|   | year ended             | year ended        |
| Particulars and the second  | 30 Sep 2025            | 30 Sep 2024       |
|   | (Unaudited)            | (Unaudited)       |
| A. Cash flow from operating activities  |                        |                   |
| Profit before taxation  | 1,91,108               | 2,51,2            |
| Adjustments for:  | 2,52,200               | 2,02,2            |
| Impairment on financial instruments   | 5,244                  | 1,5               |
| Depreciation and amortisation expense   | 5,391                  | 4,5               |
| Provision for gratuity  | 1,124                  | 8                 |
| Foreign currency translation reserve Employee stock option expenditure  | 530                    |                   |
| Profit from partnership gain  | 3,992<br>940           | 2,2               |
| Net loss/(gain) on fair value change  |                        |                   |
| Net loss/(gain) on sale of investment   | (66,154)               | (1,35,95          |
| Profit on sale of property, plant and equipment (Net)   | (42,429)               | (12,71            |
| Interest income   | (22)                   | (2                |
| Dividend income   | (2,019)                | (87               |
| Interest expense pertaining to lease liability  | 626                    | 4                 |
| Operating profit  | 98,331                 | 1,11,3            |
| Adjustment for working capital changes:   |                        |                   |
| (Increase) / decrease in trade receivables  | 66,444                 | (33,04            |
| (Increase) / decrease in other receivables (Increase) / decrease in other financial assets  | (249)                  | (8                |
| (Increase) / decrease in other mancial assets   | (6,103)                | (15,09            |
| (Increase) / decrease in loans  | (407)                  | (9,75             |
| Investment in Fixed deposit having maturity more than 3 months (net of maturity)  | (2,92,355)<br>(29,080) | (1,30,94          |
| Increase) / decrease in liquid investments  | 75,616                 | 1,84,54<br>3,18   |
| ncrease / (decrease) in trade payables  | (76,628)               | 1,52,05           |
| ncrease / (decrease) in other financial liabilities   | (44,025)               | (83,89)           |
| ncrease / (decrease) in other non financial liabilities   | 2,545                  | 4,58              |
| ncrease / (decrease) in provision   | (204)                  | (1,755            |
| Cash (used in)/generated from operations Direct taxes paid net  | (2,06,115)             | 1,81,17           |
| meet taxes paid liet  | (28,417)               | (21,217           |
| Net cash (used in)/generated from Operating activities (A)  | (2,34,532)             | 1,59,95           |
| 3. Cash flow from investing activities  |                        |                   |
| Purchase)/sale of Property, plant and equipment   | (2,924)                | (5,755            |
| Purchase)/sale of capital work in progress<br>Purchase)/sale of other Intangible assets   | (102)                  |                   |
| urchase of Investments  | 165                    | 21                |
| de of investments   | (1,95,784)             | (65,781           |
| nterest received  | 93,184                 | 33,77             |
| lividend received   | 22<br>2,019            | 21<br>87          |
| let cash (used in)/generated from Investing activities (B)  | /1.03.430)             | 125.540           |
| . Cash flow from financing activities   | (1,03,420)             | (36,640           |
| sue of Share capital including Securities premium   | 2 276                  | F 3.4             |
| roceeds from/(Repayment) of debentures  | 3,276<br>81,719        | 1 18 90           |
| roceeds from/(Repayment) of commercial paper  | (93,163)               | 1,18,80<br>62,366 |
| roceeds from borrowings other than bank   | (3,567)                | 15,582            |
| roceeds from/(Repayment) of other borrowings  | 92,930                 | 12,730            |
| ividend paid  | (9)                    |                   |
| crease/ (Decrease) in unpaid dividend terest paid on lease liabilities  | 2                      | 4                 |
|   | (626)                  | (483              |
|   | (3,226)                | (1,298            |
| ayment of lease liabilities   | 1 31                   |                   |
| ayment of lease liabilities<br>crease in Deposit  | ا محدا                 |                   |
| ayment of lease liabilities   | 964<br>78,303          |                   |
| eyment of lease liabilities crease in Deposit vestment by/ (purchase) from Non controlling interest et cash (used in)/generated from Financing activities (C) | 78,303                 | 2,13,004          |
| ayment of lease liabilities<br>crease in Deposit<br>vestment by/ (purchase) from Non controlling interest   |                        |                   |

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CIN: L67190MH2005PLC153397

| Consolidated Statement of Cash Flows  |   |   |
|---|---|---|
|   |   | (Rs. in Lakhs)                            |
| Particulars   | For the half<br>year ended<br>30 Sep 2025 | For the half<br>year ended<br>30 Sep 2024 |
|   | (Unaudited)                               | (Unaudited)                               |
| Cash on hand  | 282                                       | 403                                       |
| Schedule bank - In Current accounts   | 1,86,784                                  | 2,70,70                                   |
| Cheques in hand   | 38,489                                    | 950                                       |
| Fixed Deposit with original maturity within 3 months  | 4,34,468                                  | 2,56,509                                  |
| Cash and cash equivalents as at beginning of the period   | 6,60,023                                  | 5,28,567                                  |
| Less: Book and Bank overdraft   | (58,304)                                  | (65,203)                                  |
| Cash and cash equivalents as at beginning of the period (Post Bank & book overdraft)  | 6,01,719                                  | 4,63,364                                  |
| Cash and cash equivalents as at end of the period :   |   |   |
| Cash on hand  | 1,031                                     | 376                                       |
| Schedule bank - In Current accounts   | 76,526                                    | 2,24,772                                  |
| Cheques in hand   | 26,500                                    | 20 (20)                                   |
| Fixed Deposit with original maturity within 3 months  | 2,60,322                                  | 6,11,275                                  |
| Cash and cash equivalents as at end of the period   | 3,64,379                                  | 8,36,423                                  |
| Less: Book and Bank overdraft   | (22,308)                                  | (36,738)                                  |
| Cash and cash equivalents as at end of the period (Post Bank & book overdraft)  | 3,42,071                                  | 7,99,686                                  |
| Changes in liabilities arising from financing activities:   |   |   |
| Opening balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities |   |   |
| Opening balance of borrowings   | 14,88,352                                 | 13,84,791                                 |
| Proceeds from issue/(Repayment) of debentures   | 81,719                                    | 1,18,807                                  |
| Proceeds from/(Repayment) of commercial paper   | (93,163)                                  | 62,365                                    |
| Changes in lease liabilities  | 836                                       | 1,129                                     |
| Repayment from borrowing other than bank  | (3,567)                                   | -   |
| Proceeds from/(Repayment) of other borrowings   | 92,931                                    | 28,313                                    |
| Closing balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities | 15,67,108                                 | 15,95,405                                 |
| Cashflow from operating activities includes:  |   |   |
| Interest received   | 1,21,206                                  | 1,25,378                                  |
| Interest paid   | 60,605                                    | 65,527                                    |

#### Notes

(i) The above Statement of Cash Flow has been prepared under indirect method as set out in Ind AS 7, 'Statement of Cash Flow', as specified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standard) Rules, 2015 (as amended).

(ii) Figures in brackets indicate cash outflows.

(iii) Net cash flow from operating activities excluding Increase/decrease in fixed deposit is (Rs.2,05,442 lakhs) and (Rs.24,590 lakhs) for the half year ended 30 September 2025 and 30 September 2024 respectively

(Page 4 of 7)





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Statement of Consolidated Financial Results for the quarter and half year ended 30 September 2025

#### Consolidated notes:

1) The consolidated financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Motilal Oswal Financial Services Limited (the 'Company') at its Meeting held on Thursday, October 30, 2025, in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). These Consolidated Financials for the quarter and half year ended 30 September 2025 have been reviewed by the Statutory Auditors, M/s. Singhi & Co., Chartered Accountants.

2) The consolidated financial results of the Motilal Oswal Financial Services Limited. include audited results of the subsidiaries – Motilal Oswal Investment Advisors Limited (100%), Motilal Oswal Commodities Broker Private Limited (100%), Motilal Oswal Financial Oswal Financial Oswal Financial Oswal Financial Oswal Financial Oswal Asset Management Company Limited (100%), Motilal Oswal Securities International Private Limited (100%), Motilal Oswal Home Finance Limited (96.55%), Motilal Oswal Financial Financial Financial Oswal Financial Oswal Financial Oswal Asset Management Company Limited (100%), Motilal Oswal Financial Oswal Financial Oswal Financial Oswal Financial Oswal Financial Oswal Financial Oswal Oswal Capital Management (100%), Motilal Oswal Capital Management Company Limited (100%), Motilal Oswal Capital Management (100%), Motilal Oswal Capital Management (100%), Motilal Oswal Capital Management Company (100%), Motilal Oswal Trustee Company Limited (100%), Motilal Oswal Capital Limited (100%), Motilal Oswal International Wealth Management Limited (100%).

3) Consolidated segment results for the quarter and haif year ended 30 September 2025 is as follows:

(Rs. in Lakhs, unless otherwise stated)

|  | Fo          | r the quarter end | led         | For the half | year ended  | For the year ended |
|--|-------------|-------------------|-------------|--------------|-------------|--------------------|
| Particulars                            | 30 Sep 2025 | 30 June 2025      | 30 Sep 2024 | 30 Sep 2025  | 30 Sep 2024 | 31 Mar 2025        |
|  | (Unaudited) | (Unaudited)       | (Unaudited) | (Unaudited)  | (Unaudited) | (Audited)          |
| I. Revenue:                            |             |                   |             |              |             |                    |
| 1. Wealth Management                   | 95,027      | 96,950            | 1,19,639    | 1,91,978     | 2,26,464    | 4,20,614           |
| a) External Revenue                    | 55,698      | 62,995            | 75,101      | 1,18,694     | 1,42,806    | 2,66,504           |
| b) Interest Income                     | 39,329      | 33,955            | 44,538      | 73,284       | 83,658      | 1,54,110           |
| 2. Capital Markets                     | 21,889      | 22,018            | 18,270      | 43,906       | 32,512      | 62,683             |
| a) External Revenue                    | 20,325      | 19,503            | 16,628      | 39,827       | 29,295      | 55,960             |
| b) Interest Income                     | 1,564       | 2,515             | 1,642       | 4,079        | 3,217       | 6,723              |
| 3. Asset and Private Wealth Management | 80,988      | 72,293            | 66,104      | 1,53,280     | 1,19,766    | 2,63,673           |
| a) External Revenue                    | 63,167      | 57,086            | 49,057      | 1,20,253     | 87,869      | 1,93,162           |
| b) Interest Income                     | 17,820      | 15,207            | 17,047      | 33,027       | 31,897      | 70,511             |
| 4. Home finance                        | 19,105      | 17,752            | 15,425      | 36,858       | 30,983      | 65,156             |
| a) External Revenue                    | 1,503       | 586               | 702         | 2,089        | 1,607       | 4,386              |
| b) Interest Income                     | 17,602      | 17,167            | 14,723      | 34,769       | 29,376      | 60,770             |
| 5. Treasury Investments                | (3,695)     | 87,073            | 86,097      | 83,379       | 1,47,734    | 1,11,630           |
| a) External Revenue                    | (6,229)     | 84,888            | 85,666      | 78,659       | 1,47,014    | 1,09,589           |
| b) Interest Income                     | 2,534       | 2,186             | 431         | 4,720        | 720         | 2,041              |
| 6. Inter-Segment                       | (27,327)    | (21,671)          | (19,891)    | (48,999)     | (38,498)    | (82,034            |
| a) External Revenue                    | (12,652)    | (7,672)           | (8,158)     | (20,326)     | (15,007)    | (32,211            |
| b) Interest Income                     | (14,675)    | (13,999)          | (11,733)    | (28,673)     | (23,490)    | (49,823            |
| 7. Total                               | 1,85,987    | 2,74,415          | 2,85,644    | 4,60,402     | 5,18,962    | 8,41,722           |
| a) External Revenue                    | 1,21,813    | 2,17,384          | 2,18,997    | 3,39,196     | 3,93,584    | 5,97,390           |
| b) Interest Income                     | 64,175      | 57,031            | 66,647      | 1,21,206     | 1,25,378    | 2,44,332           |
| 1. Wealth Management                   |             |                   |             |              |             |                    |
| a) Interest Expense                    | 16,573      | 14,889            | 22,550      | 31,462       | 44,076      | 74,342             |
| b) Depreciation and amortization       | 2,197       | 2,149             | 1,900       | 4,345        | 3,689       | 8,073              |
| 2. Capital Markets                     |             |                   |             |              |             |                    |
| a) Interest Expense                    | 129         | 76                | (70)        | 205          | (69)        | 16                 |
| b) Depreciation and amortization       | 77          | 77                | 64          | 153          | 128         | 271                |
| 3. Asset and Private Wealth Management |             |                   |             |              |             |                    |
| a) Interest Expense                    | 7,054       | 6,197             | 6,465       | 13,250       | 12,040      | 31,119             |
| b) Depreciation and amortization       | 243         | 221               | 201         | 465          | 369         | 812                |
| 4. Home finance                        |             |                   |             |              |             |                    |
| a) Interest Expense                    | 8,070       | 7,773             | 6,728       | 15,844       | 13,220      | 26,750             |
| b) Depreciation and amortization       | 219         | 126               | 134         | 346          | 255         | 554                |
| 5. Treasury Investments                |             |                   |             |              |             |                    |
| a) Interest Expense                    | 14,714      | 14,705            | 11,735      | 29,419       | 22,862      | 48,657             |
| b) Depreciation and amortization       | 41          | 41                | 42          | 82           | 83          | 166                |
| 6. Inter-Segment                       |             |                   |             |              |             |                    |
| a) Interest Expense                    | (14,801)    | (14,148)          | (11,980)    | (28,949)     | (24,046)    | (51,037)           |
| c) Depreciation and amortization       | ,= ,,= ,,   | -                 |             | -            |             |                    |
| 7. Total                               |             |                   |             |              |             |                    |
| a) Interest Expense                    | 31,739      | 29,492            | 35,429      | 61,231       | 68,082      | 1,29,846           |
| b) Depreciation and amortization       | 2,777       | 2,614             | 2,341       | 5,391        | 4,524       | 9,876              |
|  |             |                   |             |              |             | (Page 5 of 7       |





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CIN: L67190MH2005PLC153397
Statement of Consolidated Financial Results for the quarter and half year ended 30 September 2025

| Profit before tax:                                 |             |                   |             | т            |             |                    |
|--|-------------|-------------------|-------------|--------------|-------------|--------------------|
| II. Segment results                                |             |                   |             |              |             |                    |
| (a) Wealth Management                              | 21,144      | 23,165            | 30,283      | 44,309       | 53,721      | 1,04,579           |
| (b) Capital Markets                                | 12,018      | 13,523            | 9,748       | 25,541       | 17,472      | 34,159             |
| (c) Asset and Private Wealth Management            | 36,794      | 29,869            | 28,545      | 66,663       | 49,523      | 1,08,402           |
| (d) Home finance                                   | 4,276       | 3,067             | 3,494       | 7,343        | 7,241       | 16,642             |
| (e) Treasury Investments                           | (20,082)    | 70,042            | 72,626      | 49,961       | 1,21,196    | 55,319             |
| Less : Inter segment                               | (3,599)     | 893               | 670         | (2,709)      | 2,074       | 3,525              |
| Total  | 50,551      | 1,40,559          | 1,45,367    | 1,91,108     | 2,51,227    | 3,22,626           |
| Total segment results                              | 50,551      | 1,40,559          | 1,45,367    | 1,91,108     | 2,51,227    | 3,22,626           |
|  | Fo          | r the quarter end | led         | For the half | year ended  | For the year ended |
| Particulars  | 30 Sep 2025 | 30 June 2025      | 30 Sep 2024 | 30 Sep 2025  | 30 Sep 2024 | 31 Mar 2025        |
|  | (Unaudited) | (Unaudited)       | (Unaudited) | (Unaudited)  | (Unaudited) | (Audited)          |
| Tax expense:                                       |             |                   |             |              |             |                    |
| Current tax  | 12,487      | 18,834            | 16,906      | 31,321       | 29,170      | 58,227             |
| Deferred tax                                       | 1,807       | 5,888             | 16,154      | 7,696        | 21,350      | 15,024             |
| Short/(excess) provision for earlier years         | 1           | 253               | 127         | 252          | 170         | (1,443)            |
| Profit from ordinary activities                    | 36,256      | 1,15,584          | 1,12,180    | 1,51,839     | 2,00,537    | 2,50,818           |
| Add : Income from associate (net of taxes)         |             | 703               |             | 703          | -           | 0                  |
| Profit after tax including income from associate   | 36,256      | 1,16,287          | 1,12,180    | 1,52,542     | 2,00,537    | 2,50,818           |
| Less: Non controlling interest                     | 14          | 81                | 172         | 94           | 344         | 654                |
| Net profit/(loss) attributable to Owners of parent | 36,242      | 1,16,206          | 1,12,008    | 1,52,448     | 2,00,193    | 2,50,164           |
| III. Segment assets                                |             |                   |             |              | 4,          |                    |
| (a) Wealth Management                              | 21,18,377   | 22,16,927         | 25,32,996   | 21,18,377    | 25,32,996   | 21,52,062          |
| (b) Capital Markets                                | 24,174      | 23,035            | 19,240      | 24,174       | 19,240      | 19,205             |
| (c) Asset and Private Wealth Management            | 1,13,770    | 2,22,715          | 1,27,977    | 1,13,770     | 1,27,977    | 1,67,742           |
| (d) Home finance                                   | 5,65,271    | 5,42,697          | 4,67,235    | 5,65,271     | 4,67,235    | 5,52,983           |
| (e) Treasury investments                           | 11,48,579   | 10,81,934         | 8,52,445    | 11,48,579    | 8,52,445    | 8,49,969           |
| Less : Inter segment                               | (4,07,443)  | (4,22,763)        | (2,94,640)  | (4,07,443)   | (2,94,640)  | (3,43,251)         |
| Total segment assets                               | 35,62,728   | 36,64,545         | 37,05,253   | 35,62,728    | 37,05,253   | 33,98,710          |
| IV. Segment liabilities                            |             |                   |             |              |             |                    |
| (a) Wealth Management                              | 17,64,381   | 18,70,770         | 21,67,705   | 17,64,381    | 21,67,705   | 18,18,940          |
| (b) Capital Markets                                | 7,264       | 3,382             | 3,924       | 7,264        | 3,924       | 3,864              |
| (c) Asset and Private Wealth Management            | 69,251      | 1,92,641          | 61,954      | 69,251       | 61,954      | 80,067             |
| (d) Home finance                                   | 4,15,413    | 3,96,658          | 3,31,943    | 4,15,413     | 3,31,943    | 4,10,118           |
| (e) Treasury Investments                           | 1,14,774    | 95,084            | 54,196      | 1,14,774     | 54,196      | 45,137             |
| Less : Inter segment                               | (1,01,659)  | (1,53,205)        | (25,539)    | (1,01,659)   | (25,539)    | (72,493)           |
| Total segment liabilities                          | 22,69,424   | 24,05,330         | 25,94,183   | 22,69,424    | 25,94,183   | 22,85,633          |

The group has reported segment information as per Indian Accounting Standard 108 on 'Operating Segments'. As per Ind AS 108, segments are identified based on management's evaluation of financial information for allocating resources and assessing performance. Accordingly, the Group has identified five reportable segments, namely i) Wealth Management ii) Capital Markets iii) Asset and Private Wealth Management iv) Home finance and v) Treasury Investments.

(Page 6 of 7)





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CIN: L67190MH2005PLC153397

Statement of Consolidated Financial Results for the quarter and half year ended 30 September 2025

4) Motilal Oswal Financial Services Limited's long-term credit rating has been upgraded by ICRA from AA (Positive outlook) to AA+ (Stable outlook) on October 10, 2025. The short-term rating for commercial paper remains unchanged at A1+. During the quarter ended September 30, 2025, Crisil Ratings has reaffirmed Crisil A1+ for the Commercial Paper programme and has reaffirmed & assigned for enhanced amount Crisil AA/Positive on non-convertible debentures of the Motilal Oswal Financial Services Limited. India Ratings has affirmed IND AA/Positive for the non-convertible debentures, affirmed IND AA/Positive for Bank Loans and has also affirmed IND A1+ for Commercial Paper of the Motilal Oswal Financial Services Limited.

5) Pursuant to the exercise of Employee Stock Options under various Employee Stock Options Schemes, the Company has allotted 9,98,550 and 11,95,404 Equity Shares to the eligible Employees during the quarter ended September 30, 2025 and half year ended September 30, 2025.

6) The Company has presented the Profit After Tax (PAT) and Earnings Per Share (EPS) before unrealized mark-to-market gains/losses as an additional voluntary disclosure to provide a clearer view of its underlying performance, excluding the impact of unrealized fair value changes on investments or financial instruments. The PAT has been derived after excluding unrealized fair value changes, net of the related tax impact. Figures for the previous periods have also been computed and presented to ensure comparability with this additional disclosure.

7) The Company incorporated a wholly owned subsidiary on October 18, 2025, named Motilal Oswal Asset Management (IFSC) Limited (MOAM IFSC), in the International Financial Services Centre, Gift City, Gujarat, India.

8) The reviewed Consolidated financial results of Motilal Oswal Financial Services Limited are available on the Company's website, www.motilaloswalgroup.com and on the stock exchange website www.nseindia.com and www.bseindia.com

9) The amounts reflected as "0" in the Financial Information are values with less than rupees one lakhs.

Place: Mumbai

Date: 30 October 2025

10) The previous quarter/half year/year ended figures have been regrouped/reclassified wherever necessary to confirm to the current quarter/half year ended presentation.

inancial Services Mumbai

For and on behalf of the Board of

Motilal Oswal Financial Services Limited

Motilal Oswal

Managing Director and Chief Executive Officer

DIN: 00024503

(Page 7 of 7)





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Independent Auditor's Limited Review Report on the Unaudited Standalone Financial Results of Motilal Oswal Financial Services Limited for the quarter and half year ended September 30, 2025, pursuant to the Regulation 33 and 52 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended

## To the Board of Directors of Motilal Oswal Financial Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Standalone financial results of Motilal Oswal Financial Services Limited ("'the Company'") for the quarter and half year ended September 30, 2025 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors of the Company, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 as amended, read with the relevant rules issued thereunder ("the Act") and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Singhi & Co.

Chartered Accountants

Firm Registration No: 302049E

**Amit Hundia** 

Partner

Membership No. 120761 UDIN: 25120761BMOTIH1530

Place: Mumbai

Date: October 30, 2025

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CIN: L67190MH2005PLC153397

Statement of Standalone Financial Results for the quarter and half year ended 30 September 2025

(Rs. in lakhs, unless otherwise stated)

|   |                      |                   |                      | (R                   | s otherwise stated   |                    |
|---|----------------------|-------------------|----------------------|----------------------|----------------------|--------------------|
| Particulars 25  | Fo                   | r the quarter end | ed                   | For the half         | f year ended         | For the year ended |
| Particulars   | 30 September<br>2025 | 30 June 2025      | 30 September<br>2024 | 30 September<br>2025 | 30 September<br>2024 | 31 March 2025      |
|   | (Unaudited)          | (Unaudited)       | (Unaudited)          | (Unaudited)          | (Unaudited)          | (Audited)          |
| Revenue from operations   |                      |                   |                      |                      |                      |                    |
| (i) Interest income   | 38,487               | 33,837            | 42,725               | 72,324               | 78,087               | 1,54,466           |
| (ii) Dividend income  | 10,647               | 84                | 235                  | 10,731               | 286                  | 23,370             |
| (iii) Rent income   | 625                  | 643               | 547                  | 1,269                | 1,069                | 2,211              |
| (iv) Fees and commission income                                   | 5000                 |                   |                      |                      |                      | *                  |
| -Brokerage and fees income  | 53,568               | 58,585            | 79,138               | 1,12,153             | 1,50,773             | 2,58,958           |
| -Other commission income  | 9,690                | 8,855             | 10,119               | 18,545               | 16,511               | 38,892             |
| (v) Net gain/(loss) on fair value changes                         | (3,958)              | 48,391            | 44,291               | 44,433               | 81,168               | 55,405             |
| (vi) Other operating revenue                                      | 80                   | 125               | 1,006                | 204                  | 2,122                | 2,633              |
| (I) Total revenue from operations                                 | 1,09,139             | 1,50,520          | 1,78,061             | 2,59,659             | 3,30,016             | 5,35,935           |
| (II) Other income   | 3,348                | 3,023             | 2,306                | 6,371                | 4,957                | 11,898             |
| (III) Total income (I+II)   | 1,12,487             | 1,53,543          | 1,80,367             | 2,66,030             | 3,34,973             | 5,47,833           |
| -   |                      |                   |                      |                      |                      |                    |
| Expenses  | 10.100               | 47.742            | 24.402               | 25.442               | 40.207               | 04 240             |
| (i) Finance cost  | 18,400               | 17,712            | 21,193               | 36,112               | 40,387               | 81,219             |
| (ii) Fees and commission expense                                  | 25,827               | 26,383            | 36,201               | 52,210               | 70,618               | 1,21,468           |
| (iii) Impairment on financial instruments                         | 1,033                | 2,211             | 432                  | 3,244                | 949                  | 889                |
| (iv) Employee benefit expenses                                    | 27,912               | 31,113            | 29,599               | 59,025               | 55,019               | 1,08,644           |
| (v) Depreciation and amortisation expense                         | 2,382                | 2,326             | 2,056                | 4,708                | 3,998                | 8,739              |
| (vi) Other expenses   | 12,378               | 10,389            | 14,099               | . 22,767             | 25,361               | 54,084             |
| (IV) Total expenses   | 87,932               | 90,134            | 1,03,580             | 1,78,066             | 1,96,332             | 3,75,043           |
| (V) Profit/(loss) before tax (III-IV)                             | 24,555               | 63,409            | 76,787               | 87,964               | 1,38,641             | 1,72,790           |
| Tax expense/(credit)  |                      |                   |                      | -                    |                      |                    |
| (i) Current tax   | 6,239                | 6,378             | 9,958                | 12,617               | 16,784               | 27,886             |
| (ii) Deferred tax   | (1,114)              | 3,817             | 7,680                | 2,703                | 10,849               | 5,716              |
| (iii) (Excess)/ short provision for earlier years                 | -                    | -                 | -                    | -                    | -                    | 55                 |
| (VI) Total tax expenses/(Credit)                                  | 5,125                | 10,195            | 17,638               | 15,320               | 27,633               | 33,657             |
| (VII) Profit/(loss) after tax (V-VI)                              | 19,430               | 53,214            | 59,149               | 72,644               | 1,11,008             | 1,39,133           |
| Other comprehensive income  |                      |                   |                      |                      |                      |                    |
| (i) Items that will not be reclassified to profit or loss:        |                      | 1                 |                      |                      |                      |                    |
| (a) Remeasurement of the defined employee benefit plans           | 329                  | 10                | 345                  | 340                  | (515)                | (633)              |
| (b) Changes in fair value gain/(loss) of FVOCI equity instruments | (8,090)              | 27,908            | 12,349               | 19,818               | 26,638               | 715                |
| (c) Tax related to items that will not be reclassified to profit  |                      |                   | i                    |                      |                      |                    |
| and loss account  | 1,074                | (3,993)           | (2,987)              | (2,920)              | (4,406)              | (669)              |
| (VIII) Other comprehensive income/(loss)                          | (6,687)              | 23,925            | 9,707                | 17,238               | 21,717               | (587)              |
| (IX) Total comprehensive income/(loss) (VII+VIII)                 | 12,743               | 77,139            | 68,856               | 89,882               | 1,32,725             | 1,38,546           |
| (X) (a) Paid-up equity share capital (Face value of Re. 1)        | 6,005                | 5,995             | 5,986                | 6,005                | 5,986                | 5,993              |
| (b) Other equity  |                      |                   |                      |                      | 64FX 33-16-6         | 7,05,694           |
| *Earnings per share (EPS)   |                      |                   |                      |                      |                      |                    |
| Face value Re. 1 per equity share)                                |                      |                   |                      |                      |                      |                    |
| Basic (amount in Rs.)   | 3.24                 | 8.88              | 9.90                 | 12.11                | 18.59                | 23.26              |
| Diluted (amount in Rs.)   | 3.19                 | 8.75              | 9.74                 | 11.93                | 18.28                | 22.81              |

| (Refer note 9 of standalone notes)                                    |        |        |        |        |        |               |
|---|--------|--------|--------|--------|--------|---------------|
| Profit/(loss) after tax excluding unrealized mark-to-market gain/loss |        | 10     |        |        |        |               |
| (Net of tax)  | 28,276 | 19,970 | 28,415 | 48,247 | 49,205 | 1,21,681      |
| *Earnings per share (EPS) before unrealized mark-to-market gain/loss  | T      |        |        |        |        |               |
| (Face value Re. 1 per equity share)                                   |        |        | 6      |        |        |               |
| Basic (amount in Rs.)   | 4.71   | 3.33   | 4.75   | 8.05   | 8.24   | 20.34         |
| Diluted (amount in Rs.)   | 4.64   | 3.28   | 4.68   | 7.92   | 8.10   | 19.95         |
| *EPS for the quarter/ half year is not annualized                     |        |        |        |        |        | (Page 1 of 5) |







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CIN: L67190MH2005PLC153397

Standalone Statement of Assets and Liabilities

| Particulars  I ASSETS  1. Financial assets  | As at<br>30 September 2025<br>(Unaudited) | As at<br>31 March 2025   |
|---|---|--------------------------|
| I ASSETS  |   | 31 March 2025            |
|   | (Unaudited)                               |                          |
|   |   | (Audited)                |
| 1. Financial accets   |   |                          |
|   |   |                          |
| Cash and cash equivalents   | 2,86,645                                  | 4,78,3                   |
|   |   |                          |
| Bank balance other than above   | 4,15,274                                  | 3,87,12                  |
| Derivative financial instrument   | 1   |                          |
| Receivables   |   |                          |
| (i) Trade receivables   | 1,14,795                                  | 1,85,53                  |
| (ii) Other receivables  | 6,692                                     | 3,13                     |
| Loans   | 6,16,195                                  | 4,07,85                  |
| Investments   | 7,25,685                                  | 6,41,82                  |
| Other financial assets  | 58,441                                    | 43,41                    |
| Sub - total financial assets  | 22,23,728                                 | 21,47,17                 |
| 2. Non - financial assets   | 22,23,720                                 | 22,77,17                 |
| Current tax assets (net)  | 201                                       | 21                       |
| •   | 381                                       | 38                       |
| Investment Property   | 8,489                                     | 7,52                     |
| Property, plant and equipment   | 61,239                                    | 60,86                    |
| Capital work-in-Progress  | 3,214                                     | 3,11                     |
| Other intangible assets   | 3,213                                     | 3,22                     |
| Other non - financial assets  | 12,618                                    | 9,80                     |
| Sub - total non - financial assets  | 89,154                                    | 84,91                    |
|   |   |                          |
| Fotal assets  | 23,12,882                                 | 22,32,09                 |
| I LIABILITIES AND EQUITY  |   |                          |
| Liabilities   |   |                          |
| 1. Financial liabilities  |   |                          |
| Derivative financial instrument   |   |                          |
|   | 1   |                          |
| Payables ;  | 1 - 1                                     |                          |
| (i) Trade payables  |   | VTC position             |
| (i) total outstanding dues of micro enterprise and small enterprise                       | 385                                       | 1,57                     |
| (ii) total outstanding dues of creditors other than micro enterprise and small enterprise | 4,29,008                                  | 4,93,60                  |
| (ii) Other payables   | 1 1                                       |                          |
| (i) total outstanding dues of micro enterprise and small enterprise                       | -   | 7-1                      |
| (ii) total outstanding dues of creditors other than micro enterprise and small enterprise | -   | -                        |
| Debt securities   | 7,13,544                                  | 7,15,45                  |
| Borrowings (Other than debt securities)   | 2,18,666                                  | 1,56,10                  |
| Deposits  | 4,149                                     | 4,14                     |
| Other financial liabilities   | 96,872                                    | 1,17,46                  |
| Sub - total financial liabilities   | 14,62,625                                 | 14,88,33                 |
| . Non - financial liabilities   |   |                          |
| Current tax liabilities (net)   | 3,576                                     |                          |
| Provisions  | 6,565                                     | 6,29                     |
| Deferred tax liabilities (net)  | 25,226                                    | 20,25                    |
| Other non - financial liabilities   | 7,085                                     | 5,51                     |
| Sub - total non - financial liabilities   | 42,452                                    | 32,06                    |
| Equity  |   |                          |
| Equity share capital  | 6,005                                     | 5,99                     |
| Other equity  | 8,01,800                                  | 7,05,694                 |
| Sub - total equity  | 8,07,805                                  | 7,11,68                  |
|   |   |                          |
| otal liabilities and equity   | 23,12,882                                 | 22,32,09<br>(Page 2 of 5 |





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Standalone Statement of Cash Flow

|  | (Rs. in lakhs, un                               | ess otherwise stated                            |
|--|---|---|
| Particulars  | For the half year<br>ended<br>30 September 2025 | For the half year<br>ended<br>30 September 2024 |
|  | (Unaudited)                                     | (Unaudited)                                     |
| A. Cash flow from operating activities   |   |   |
| Profit before taxation   | 87,966  | 1,38,641  |
| Adjustment for:  |   |   |
| Unrealized (gain)/loss   | (27,835)  | (70,313   |
| Employee stock option scheme cost  | 3,613   | 1,779   |
| (Gain)/loss on lease   | (67)  | 3)  |
| Interest expense on lease  | 573   | 434   |
| Interest Income on Financial assets  | (89)  | (49   |
| Depreciation, amortisation and impairment  | 4,708   | 3,998   |
| Dividend income  | (10,731)  | (286  |
| Profit on sale of investment   | (16,598)  | (10,855   |
| (Profit)/Loss on sale of Property, plant and equipment   | -   | (0  |
| Impairment on financial instruments  | 3,243   | 949   |
| Operating profit   | 44,783  | 64,290  |
| Adjustment for working capital changes   |   |   |
| Increase/(decrease) in provision   | 608   | 877   |
| Increase/(decrease) in other financial liabilities   | (21,358)  | (83,054   |
| Increase/(decrease) in payables  | (65,778)  | 1,54,122  |
| Increase/(decrease) in other non financial liabilities   | 1,570   | 2,486   |
| (Increase)/decrease in loans   | (2,08,338)                                      | (1,19,556                                       |
| (Increase)/decrease in toans (Increase)/decrease in other financial assets                     | (14,957)  | (15,006   |
| (Increase)/decrease in other non financial asset   | (2,815)   | (10,375   |
|  | 63,912  | (28,866   |
| (Increase)/decrease in trade receivables   | 1   |   |
| (Increase)/decrease in fixed deposit (Original maturity of more than 3 months)                 | (28,149)  | 1,83,556  |
| (Increase)/decrease in liquid investment   | 165   | (3,993  |
| Cash generated/(used) from operations  | (2,30,357)                                      | 1,44,481  |
| Direct taxes paid (net)  | (9,692)   | (10,030   |
| Net cash generated/(used) from operating activities (A)  | (2,40,049)                                      | 1,34,451  |
| B. Cash flow from investing activities   |   |   |
| Proceeds from sale of investment   | 32,493  | 14,086  |
| Purchase of equity shares in subsidiary company  | (20,000)  | (821  |
| Purchase of Investments  | (32,269)  | (29,389   |
| Purchase of Property, plant and equipment  | (3,182)   | (4,721  |
|  | (3,162)   | (4,721  |
| Sale of Property, plant and equipment  | (500)   |   |
| Purchase of intangibles  | (588)   | (477  |
| Dividend Income  Net cash generated/(used) from investing activities (B)                       | 10,731<br>(12,815)                              | 286<br>(21,035                                  |
| ver cash generated/(used/ north investing activities (b)                                       | (12,013)  | (21,033   |
| C. Cash flow from financing activities   |   |   |
| Payment of lease liabilities   | (1,504)   | (1,092  |
| nterest paid on lease liabilities  | (573)   | (434  |
| Proceeds / (repayment) of borrowings & debt securities (short-term)                            | (11,467)  | 1,30,354  |
| Proceeds from issuance of debt securities (long-term)  | 46,428  | 1,19,056  |
| Proceeds from issue of equity shares   | 12  | 18  |
| Premium on issue of equity shares  | 2,608   | 4,790   |
| Proceeds from deposits received  | 3   | 4,730   |
| Increase)/decrease in unpaid dividend  | 2   | 4   |
| Increase)/decrease in unpaid dividend  Net cash generated/(used) from financing activities (C) | 35,509  | 2,52,704  |
|  | 33,303  | 2,32,704  |
| Net increase/(decrease) in cash and cash equivalents during the period (A +B +C)               | (2,17,355)                                      | 3,66,120  |
| ,  |   | (Page 3 of 5)                                   |







Registered office:- Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025
Tel: +91-22-39804200/71934200, Fax: +91-22-38462365 Email:shareholders@motilaloswal.com, Website: www.motilaloswalgroup.com
CIN: L67190MH2005PLC153397

Standalone Statement of Cash Flow

|  | (Rs. in lakhs, un                               | less otherwise stated)                          |  |
|--|---|---|--|
| Particulars  | For the half year<br>ended<br>30 September 2025 | For the half year<br>ended<br>30 September 2024 |  |
|  | (Unaudited)                                     | (Unaudited)                                     |  |
| Cash and cash equivalents as at beginning of the period:   |   |   |  |
| Cash in hand   | 32  | 40  |  |
| Scheduled bank - In current account  | 62,716  | 62,578  |  |
| Fixed deposit with banks (Maturity within 3 months)  | 4,15,562  | 2,17,181  |  |
|  | 4,78,310  | 2,79,799  |  |
| Less: Bank Overdraft   | -   | 50,109  |  |
| Total Commence of the Commence | 4,78,310  | 2,29,690  |  |
| Cash and cash equivalents as at end of the period :  | -   |   |  |
| Cash in hand   | 93  | 42  |  |
| Scheduled bank - In current account  | 31,228  | 42,242  |  |
| Fixed deposit with banks (Maturity within 3 months)  | 2,55,324  | 5,73,440  |  |
|  | 2,86,645  | 6,15,724  |  |
| Less: Bank Overdraft   | 25,690  | 19,914  |  |
| Total  | 2,60,955  | 5,95,810  |  |

## Changes in liabilities arising from financing activities

| Particulars   | For the half year<br>ended<br>30 September 2025 | For the half year<br>ended<br>30 September 2024 |
|---|---|---|
|   | (Unaudited)                                     | (Unaudited)                                     |
| Opening balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities | 8,85,544  | 6,32,433  |
| Proceeds / (repayment) of borrowings & debt securities (short-term)   | (11,467)  | 1,30,354  |
| Proceeds from issuance of debt securities (long-term)   | 46,428  | 1,19,056  |
| Changes in lease liabilities  | 903   | 828   |
| Closing balance of debt securities, borrowings (other than debt securities), lease liabilities and subordinated liabilities | 9,21,409  | 8,82,671  |

Cashflow from operating activities includes:

| Particulars       | For the half year<br>ended<br>30 September 2025 | For the half year<br>ended<br>30 September 2024 |
|-------------------|---|---|
|                   | (Unaudited)                                     | (Unaudited)                                     |
| Interest received | 68,475  | 65,913  |
| Interest paid     | 32,886  | 28,973  |

## Notes:

(i) The above Statement of Cash Flows has been prepared under indirect method as set out in Ind AS 7, 'Statement of Cash Flows', as specified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standard) Rules, 2015 (as amended).

(ii) Figures in brackets indicate cash outflows.

(Page 4 of 5)

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Registered office:- Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025
Tel: +91-22-71934200, Fax: +91-22-50362365 Email:shareholders@motilaloswal.com, Website: www.motilaloswalgroup.com
CIN: L67190MH2005PLC153397

# Statement of Standalone Financial Results for the quarter and half year ended 30 September 2025

#### Standalone Notes:-

Place: Mumbai

Date: 30 October 2025

- 1) The standalone financial results have been reviewed by the Audit Committee and approved by the Board of Directors of Motilal Oswal Financial Services Limited (the 'Company') at its Meeting held on Thursday, October 30, 2025. The results for the quarter and half year ended September 30, 2025 have been reviewed by the Statutory Auditors, M/s. Singhi & Co., Chartered Accountants.
- 2) This statement has been prepared in accordance with recognition and measurement principles of the Companies (Indian Accounting Standards) Rules, 2015 ('IndAS') prescribed under Section 133 of the Companies Act, 2013.
- 3) Pursuant to the provisions of Regulation 52(4) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 ("Listing Regulations") and SEBI Master Circular bearing reference no. SEBI/HO/DDHS/DDHS-PoD-1/P/CIR/2025/000000103 dated July 11, 2025 to the extent applicable to the Commercial Papers (as amended from time to time), information as required for the period ended September 30, 2025 in respect of Non-Convertible Debentures ("NCDs") and Commercial Papers of the Company is enclosed as Annexure A.
- 4) Pursuant to the provisions of Regulation 54 of the Listing Regulations, we state that all secured NCDs issued by the Company and outstanding as on September 30, 2025 are fully secured by pari-passu charge created over all present and future receivables (including margin trading facility) of the Company (with a minimum cover of 1 to 1.2 times of NCDs on outstanding amount). Accordingly, the Company is maintaining the asset cover of 1.2x or such higher asset cover required as per the terms & conditions given in the Offer Document(s). The details of Security Cover as per prescribed format under Regulation 54(3) of the Listing Regulations is enclosed as Annexure B.
- 5) During the quarter ended September 30, 2025, the Company has allotted 50,000 Fully-paid, Secured, Rated, Redeemable, Listed, Senior Bonds in the nature of Non-Convertible Debentures of face value of Rs. 1,00,000/- each ("NCDs") for an amount aggregating to Rs. 500 Crore on Private Placement Basis on August 06, 2025.
- 6) Motilal Oswal Financial Services Limited's long-term credit rating has been upgraded by ICRA from AA (Positive outlook) to AA+ (Stable outlook) on October 10, 2025, the short-term rating for commercial paper remains unchanged at A1+. During the quarter ended September 30, 2025, Crisil Ratings has reaffirmed Crisil A1+ for the Commercial Paper programme and has reaffirmed & assigned for enhanced amount Crisil AA/Positive on non-convertible debentures of the Motilal Oswal Financial Services Limited. India Ratings has affirmed IND AA/Positive for the non-convertible debentures, affirmed IND AA/Positive for Bank Loans and has also affirmed IND A1+ for Commercial Paper of the Motilal Oswal Financial Services Limited.
- 7) As per Ind AS 108 'Operating Segments', Segment has been disclosed in consolidated financial results, Hence no separate disclosure has been given in standalone financial results of the Company.
- 8) Pursuant to the exercise of Employee Stock Options under various Employee Stock Options Schemes, the Company has allotted 9,98,550 and 11,95,404 Equity Shares to the eligible Employees during the quarter ended September 30, 2025 and half year ended September 30, 2025.
- 9) The Company has presented the Profit After Tax (PAT) and Earnings Per Share (EPS) before unrealized mark-to-market gains/losses as an additional voluntarily disclosure to provide a clearer view of its underlying performance, excluding the impact of unrealized fair value changes on investments or financial instruments. The PAT has been derived after excluding unrealized fair value changes, net of the related tax impact. Figures for the previous period have also been computed and presented to ensure comparability with this additional voluntary disclosure.
- 10) The reviewed standalone financial results of Motilal Oswal Financial Services Limited are available on the Company's website, www.motilaloswalgroup.com and on the stock exchange website www.nseindia.com and www.bseindia.com.

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- 11) The amounts reflected as "0" in the Financial Information are values with less than rupees one lakhs.
- 12) The previous quarter/year figures have been regrouped/reclassified wherever necessary to conform to the current quarter/year presentation.

STATE OF ACCOUNTS

Motilal Oswal Financial Services Limited

Motilal Oswal

Managing Director & Chief Executive Officer (DIN 00024503)

For and on behalf of the Board of

(Page 5 of 5)

Registered office:- Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025
Tel: +91-22-71934200, Fax: +91-22-50362365 Email:shareholders@motilaloswal.com, Website: www.motilaloswalgroup.com
CIN: L67190MH2005PLC153397

Statement of Standalone Financial Results for the quarter and half year ended 30 September 2025

#### Annexure A

Pursuant to the provisions of Regulation 52(4) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 (Listing Regulations) and SEBI's Master Circular bearing reference No. SEBI/HO/DDHS/DDHS-PoD-1/P/CIR/2025/0000000103 dated July 11, 2025 to the extent applicable to the Commercial Papers (as amended from time to time), information as required for the quarter and half year ended September 30, 2025 in respect of Non-Convertible Debentures (NCDs) and Commercial Papers of the Company is as mentioned below:

#### Key Financial Information

| Particulars  | Half year ended<br>30 September 2025 | Half year ended<br>30 September 2024 |
|--|--------------------------------------|--------------------------------------|
| Debt Equity Ratio <sup>1</sup>                       | 1.15                                 | 1.22                                 |
| Debt Service Coverage Ratio <sup>2</sup>             | 0.12                                 | 0.13                                 |
| Interest Services Coverage Ratio <sup>3</sup>        | 2.78                                 | 2.92                                 |
| Net Worth <sup>4</sup> (Rs.in Lakhs)                 | 7,80,384                             | 6,93,938                             |
| Net Profit after tax (Rs.in Lakhs)                   | 72,644                               | 1,11,008                             |
| Earnings per share (Basic)                           | 12.11                                | 18.59                                |
| Earnings per share (Diluted)                         | 11.93                                | 18.28                                |
| Outstanding redeemable preference shares             | Not Applicable                       | Not Applicable                       |
| Capital Redemption Reserve (Rs.in Lakhs)             | 104                                  | 104                                  |
| Debenture Redemption Reserve                         | Nil                                  | Ni                                   |
| Current Ratio <sup>5</sup>                           | 1.14                                 | 1.08                                 |
| Long Term Debt to Working Capital Ratio <sup>6</sup> | 0.94                                 | 0.86                                 |
| Bad Debts to Accounts Receivables Ratio <sup>7</sup> | 0.44%                                | 0.15%                                |
| Current Liability Ratio <sup>8</sup>                 | 0.85                                 | 0.91                                 |
| Total Debts to Total Assets <sup>9</sup>             | 0.40                                 | 0.35                                 |
| Debtors Turnover Ratio 10                            | 0.87                                 | 1.04                                 |
| nventory Turnover Ratio                              | Not Applicable                       | Not Applicable                       |
| Operating Margin (%) 11                              | 33.88%                               | 42.08%                               |
| Net Profit Margin (%) 12                             | 27.98%                               | 33.69%                               |

Debt Equity Ratio = Debt (Borrowings + Accrued interest )/Equity (Equity share capital + Other Equity)

Net Profit Margin= Profit after tax / Total Revenue from operations





<sup>&</sup>lt;sup>2</sup> Debt Service Coverage Ratio = Profit/Loss before exceptional items, interest and tax (excludes unrealized gains/losses and interest costs on leases as per IND AS 116 on Leases) / (Interest expenses( excludes interest costs on leases as per IND AS 116 on Leases) + Principal Repayments)

Interest Service Coverage Ratio = Profit/Loss before exceptional items, interest and tax (excludes unrealized gains/losses and interest costs on leases as per IND AS 116 on Leases)/Interest expenses( excludes interest costs on leases as per IND AS 116 on Leases)

Net Worth = As per Sec 2(57) of Companies Act, 2013

<sup>&</sup>lt;sup>5</sup> Current Ratio = Current Assets/Current Liabilities

Long Term Debt to Working Capital Ratio = Long Term Borrowing/Working Capital

<sup>&</sup>lt;sup>7</sup> Bad debt includes provision made on doubtful debts. Accounts receivable includes trade receivables and MTF

<sup>8</sup> Current Liability Ratio= Current Liabilities/Total Liabilities

<sup>&</sup>lt;sup>9</sup> Total Debts to Total Assets= Total Debts(Borrowings+Debt Securities)/Total Assets

Debtors Turnover Ratio = Fee and Commission Income /Average Trade Receivables

<sup>&</sup>lt;sup>11</sup> Operating Margin = Profit before tax / Total Revenue from operations

#### Registered office: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025 Tel: +91-22-71934200, Fax: +91-22-50362365 Email:shareholders@motilaloswal.com, Website: www.motilaloswalgroup.com

CIN: L67190MH2005PLC153397

Annexure I - Statement of security cover as on September 30, 2025 (the "Statement")

| Column A  | Column B  | Column C   | Column D <sup>ii</sup> | Column E   | Column F <sup>iv</sup>   | Column G <sup>v</sup>   | Column H <sup>vi</sup>                           | Column I <sup>vii</sup>  | Column J           | Column K  | Column L   | Column M   | Column N   | n Lakhs except Ratio   |
|---|---|--|------------------------|--|--|---|--|--|--------------------|---|--|--|--|--|
|   |   |  | or experience regards  | BUT IN STREET                                      |  | Column  | Column   | Column 1   | Column             | Column K  | Column L   | Column M   | Column N   | Column O   |
| Particulars   |   | Exclusive Charge                                   | Exclusive Charge       | Pari- Passu<br>Charge                              | Parl- Passu Charge   | Pari- Passu Charge  | Assets not offered as<br>Security                | Elimination (amount in negative)   | (Total C to H)     | Related to only those items covered by this certificate |  |  | s covered by this certificate  |  |
|   | Description of asset for<br>which this certificate<br>relate                                    | Debt for which this<br>certificate being<br>issued | Other Secured Debt     | Debt for which<br>this certificate<br>being issued | Assets shared by pari passu debt holder (includes debt for which this certificate is Issued & other debt with pari-passu charge) | Other assets on which<br>there is pari- Passu<br>charge (excluding<br>items covered in<br>column F) |  | Debt amount considered<br>more than once (due to<br>exclusive plus pari passu<br>charge)   | September 30, 2025 | Market Value for Assets charged on Exclusive basis      | Carrying /book value for exclusive<br>charge assets where market value is not<br>ascertainable or applicable<br>(For Eg. Bank Balance, DSRA market<br>value is not applicable) | Market Value for Pari<br>passu charge Assets <sup>viii</sup> | Carrying value/book value for pari passu charge assets where market value is not ascertainable or applicable (For Eg. Bank Balance, DSRA market value is not applicable) | Total Value(=K+L+M+  |
|   | 100000000000000000000000000000000000000   |  |                        |  |  | Grand Co.   | BEAR SHOOL STREET                                | 24-25-32-05-1  | 20,415,01          | 357   | TOTAL PROPERTY AND LOCATION  |  | Relating to Column F   | 2 (0.00 - |
|   |   | Book Value   | Book Value             | Yes/No   | Book Value   | Book Value  |  | Control of the Contro |                    |   |  |  |  | 2-2-77°73  |
| SSETS   |   |  |                        |  |  |   |  | 3,750,16   |                    |   | 25 - 25 (ALD #156)   |  | CONTRACTOR CONTRACTOR  | Allegon Crystoles Y  |
| Property, Plant and Equipment                                   |   |  | 3,000.00               | No   |  |   | 58,239.13  |  | 61,239.13          |   |  |  |  |  |
| nvestment Property  |   |  |                        | No   |  |   | 8,488.64   |  | 8,488.64           |   |  |  |  |  |
| Capital Work-in- Progress Right of Use Assets                   |   |  |                        | No<br>No   |  |   | 3,214.29   |  | 3,214.29           |   |  |  |  |  |
| Goodwill  |   |  |                        | No   |  |   |  |  |                    |   |  |  |  |  |
| ntangible Assets  |   |  |                        | No   |  |   | 3,213.10   |  | 2 212 10           |   |  |  |  |  |
| intangible Assets under Development                             |   |  |                        | No   |  |   | 3,213.10   |  | 3,213.10           |   |  |  |  |  |
| nvestments  |   |  | 35,000.00              | No   |  |   | 6,90,685.15                                      | İ  | 7,25,685.15        |   |  |  |  |  |
| oans  | This includes Margin<br>Trading Facility which is<br>offered as a security for<br>issue of NCDs |  |                        | Yes  | 1,92,334.48  | 1,63,940.35   |  |  | 6,16,195.29        |   |  |  | 1,92,334.48  | 1,92,334.  |
| Inventories   |   |  |                        | No   |  |   |  |  | -                  |   |  |  |  |  |
| Trade Receivables   |   |  |                        | No   |  | 43,147.04   | 71,648.26  |  | 1,14,795.30        |   | 3  |  |  |  |
| Cash and Cash Equivalents                                       |   |  |                        | No   |  |   | 2,86,645.31                                      |  | 2,86,645.31        |   | •  |  |  |  |
| Bank Balances other than Cash and<br>Cash Equivalents           |   |  | 12,500.00              | No   |  |   | 4,02,773.52                                      |  | 4,15,273.52        |   |  |  |  |  |
| Others  |   |  |                        | No   |  |   | 77,751.93  |  | 77,751.93          |   |  |  |  |  |
| Total   |   |  | 50,500.00              |  | 1,92,334.48  | 2,07,087.39   |  |  | 23,12,501.66       |   |  |  | 1,92,334.48  | 1,92,334.  |
|   |   |  |                        |  |  |   |  |  |                    | ***************************************                 |  |  | 1,72,334.40  | 1,52,334.  |
| LIABILITIES  Debt securities to which this certificate pertains |   |  |                        |  | 1,67,000.00  |   |  |  | 1,67,000.00        |   |  |  | 1,67,000.00  | 1,67,000.  |
| Other debt sharing pari-passu charge<br>with above debt         |   |  | 42,363.64              |  |  | 1,70,744.35   | 5,558.09   |  | 2,18,666.08        |   |  |  | 1,67,000.00  | 1,67,000.  |
| Other Debt  |   |  |                        |  |  |   |  |  |                    |   |  |  |  |  |
| Subordinated debt   |   |  |                        |  |  |   |  |  |                    |   |  |  |  |  |
| Borrowings  |   |  |                        |  |  |   | 5,43,157.18                                      |  | 5,43,157.18        |   |  |  |  |  |
| Bank Debt Securities  |   |  |                        |  |  |   |  |  |                    |   |  |  |  |  |
| Others (Securtization)  | <del> </del>  |  |                        |  |  |   | <del> </del>                                     |  |                    |   |  |  |  |  |
| Trade payables  |   | <b> </b>   |                        |  |  |   | <del> </del>                                     | <del>                                     </del>   |                    |   |  |  |  |  |
| Lease Liabilities   |   |  |                        |  |  |   | <del>                                     </del> | <b> </b>   | -                  |   |  |  |  |  |
| Provisions  |   |  |                        |  |  |   |  |  | -                  |   |  |  |  |  |
| Others- Interest Accrued  |   |  |                        |  | 4,567.75   |   |  |  | 4,567.75           |   |  |  | 4,567.75   | 4,567.   |
| Total   | ·   | -  | 42,363.64              | -  | 1,71,567.75  | 1,70,744.35   | 5,48,715.27                                      |  | 9,33,391.01        | -   |  | -  | 1,71,567.75  | 1,71,567.  |
| Cover on Book Value   |   |  | 1.19                   |  | 1.12   | 1.21  |  |  |                    |   |  |  |  |  |
| Cover on Market Valueix   |   |  |                        |  |  |   |  |  |                    |   |  |  | 1.12   |  |
|   |   | Exclusive Security Cover Ratio                     | 1.19                   |  | Pari-Passu Security Cover Ratio  | 1.17  |  |  |                    |   |  |  | 1.12   |  |

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Margin Trading Pacifity is a kind of loan of which market value can not be ascertained and hence it is carried at book value. However, impairment on these loans is already booked in the financial.

j. This column shall include book value of assets having exclusive charge and outstanding book value of debt for which this certificate is issued.

ii. This column shall include book value of assets having exclusive charge and outstanding book value of all corresponding debt other than column C.

iii This column shall include debt for which this certificate is issued having any pari passu charge - Mention Yes, else No.

iv. This column shall include a) book value of assets having pari-passu charge b) outstanding book value of debt for which this certificate is issued and c). other debt sharing pari- passu charge along with debt for which certificate is issued.

r. This column shall include book value of all other assets having pari passu charge and outstanding book value of corresponding debt.

vi. This column shall include all those assets which are not charged and shall include all unsecured borrowings including subordinated debt and shall include only those assets which are paid-for.

vii. In arder to match the liability amount with financials, it is necessary to eliminate the debt which has been counted more than once (included under exclusive charge column as also under pari passu). On the

viii. Assets which are considered at Market Value like Lond, Building, Residential/ Commercial Real Estate to be stated at Market Value. Other assets having charge to be stated at book value/Carrying Value. The market value shall be calculated as per the total value of assets mentioned in Column O.

x. The amount of interest accrued shown in "Others -Interest Accrued" is as appearing in the books of accounts

For Motilal Oswal Financial Services Limited

Shalithadra Shah Chief Financial Officer

nation as there is no overlap





# Annexure A

# A. Statement of utilization of issue proceeds:

(Rs. in Lakhs)

| Name of<br>the<br>Issuer                             | ISIN         | Mode of Fund Raising ((Public issues/ Private placement) | Type of<br>Instrument             | 1                  | Amount<br>Raised | 1      |    | If 8 is Yes,<br>then<br>specify the<br>purpose of<br>for which<br>the funds<br>were | Remarks,<br>if any |
|--|--------------|--|-----------------------------------|--------------------|------------------|--------|----|---|--------------------|
| 1  | 2            | 3  | 4                                 | 5                  | 6                | 7      | 8  | utilized<br>9   | 10                 |
| Motilal<br>Oswal<br>Financial<br>Services<br>Limited | INE338I07180 | Private<br>Placement                                     | Non-<br>Convertible<br>Debentures | August<br>06, 2025 | 50,000           | 50,000 | No | Not<br>Applicable   | Not<br>Applicable  |

# B. Statement of deviation/variation in use of Issue proceeds:

| Particulars   | Remarks   |  |  |  |
|---|---|--|--|--|
| Name of listed entity   | Motilal Oswal Financial Services Limited                                  |  |  |  |
| Mode of fund raising  | Private Placement   |  |  |  |
| Type of instrument  | Non-Convertible Debentures  |  |  |  |
| Date of raising funds   | August 06, 2025   |  |  |  |
| Amount raised   | Rs. 50,000 Lakhs  |  |  |  |
| Report filed for quarter ended  | September 30, 2025  |  |  |  |
| Is there a deviation/variation in use of funds raised?  | No  |  |  |  |
| Whether any approval is required to vary the objects of the issue stated in the prospectus/ offer document? |   |  |  |  |
| If Yes, details of the approval so required?  | Not Applicable  |  |  |  |
| Date of approval  | Not Applicable  |  |  |  |
| Explanation for the deviation/variation   | Not Applicable  |  |  |  |
| Comments of the audit committee after review  | Not Applicable  |  |  |  |
| Comments of the auditors, if any  | Not Applicable  |  |  |  |
| Objects for which funds have been raised variation, in the following table:                                 | d and where there has been a deviation /                                  |  |  |  |
| Original Modified Original Modified object, if any Modified allocation, if any                              | Funds Amount of deviation / variation if any for the quarter according to |  |  |  |





| Original | Modified   | Original   | Modified    | Funds    | Amount of             | Remarks, |
|----------|------------|------------|-------------|----------|-----------------------|----------|
| object   | object, if | allocation | allocation, | utilised | deviation / variation | if any   |
|          | any        |            | if any      |          | for the quarter       |          |
|          |            |            |             |          | according to          |          |
|          |            |            |             |          | applicable object (in |          |
|          |            |            |             |          | Rs. crore and in %)   |          |

# Deviation could mean:

- (a) Deviation in the objects or purposes for which the funds have been raised or
- (b) Deviation in the amount of funds actually utilized as against what was originally disclosed or

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For Motilal Oswal Financial Services Limited

Kailash Purohit

Company Secretary & Compliance Officer



Annexure F

# **Motilal Oswal Board Strengthens Board with 4 New Directors**

- Mr Pratik Oswal and Mr Vaibhav Agrawal from the Promoter Group joined the Board to advance the Group's journey that combines legacy with innovative thinking and long-term ambitions.
- Mr Conrad D'Souza and Mr Ashok Kumar P Kothari joined the Board as Independent Directors, further strengthening the Company's Corporate Governance framework and bringing extensive experience across diverse sectors.

**Mumbai, October 30, 2025:** Motilal Oswal Financial Services Limited ("MOFSL" / "the Company") today announced key appointments to its Board of Directors, aimed at further strengthening strategic leadership, governance, and business continuity.

The Company has appointed **Mr Pratik Oswal** and **Mr Vaibhav Agrawal** from the Promoter Group to its Board of Directors. Additionally, **Mr Joseph Conrad Agnelo D'Souza** (Mr Conrad D'Souza, a senior HDFC Group veteran for 4 decades) and **Mr Ashok Kumar P. Kothari**, a senior IRS officer with 3 decades of distinguished career) have been appointed as **Independent Directors**, enhancing the Board's diversity, oversight capability, and strategic depth.

These appointments, approved by the Board of Directors, mark a significant step in strengthening the Company's leadership bandwidth, business oversight, and strategic direction, while reinforcing its governance standards in line with global best practices.

The newly inducted members bring extensive experience in areas such as asset management, lending, taxation, strategy, risk management, regulatory affairs, and corporate leadership. Given their proven leadership and experience across multiple domains, their collective expertise is expected to enhance the Board's oversight capabilities and strategic depth, reinforcing the Company's long-term growth trajectory.

Mr Motilal Oswal, Co-founder and Chief Executive Officer of MOFSL, said: "I am delighted to welcome the next generation of our Promoter Group to the Board. Pratik and Vaibhav bring along the values, vision, and entrepreneurial spirit on which the Motilal Oswal Group was built. Their presence marks an important milestone in the Group's journey that blends legacy with fresh thinking and long-term ambition."

"We are also pleased to welcome Mr Conrad D'Souza and Mr Ashok Kumar P Kothari to the Board. Their leadership, integrity, and domain expertise will add immense value to our governance processes and strategic direction," **Mr Oswal added.** 

Mr Raamdeo Agrawal and Mr Motilal Oswal will continue to be in their current roles, actively guiding the company's strategic direction. These additions highlight MOFSL's commitment to long-term value creation, business excellence, and resilience, with a focus on core principles of knowledge, action, and trust that shape its ongoing journey.



## **About Mr Pratik Oswal**

Mr Pratik Oswal currently heads the Passive and Quant Funds division at Motilal Oswal Asset Management Company Limited ("MOAMC"), where he has been instrumental in building one of India's most comprehensive suites of Exchange Traded Funds ("ETFs") and Index Funds. Under his leadership, MOAMC has emerged as a pioneer in the passive investment space, offering innovative and cost-efficient investment products to a growing base of retail and institutional investors.

His deep experience across asset management, complemented by prior roles in Investment Banking, Private Equity and Hedge Funds provides a holistic understanding of global capital markets and investor needs. This breadth of expertise will be invaluable in driving Motilal Oswal Group's next phase of growth, particularly as the firm continues to scale its asset management platform.

With global exposure from his tenure at a San Francisco-based FinTech start-up backed by Y Combinator and Khosla Ventures, he also brings a strong entrepreneurial mindset and a technology-led perspective to the Group's strategic initiatives. Pratik holds a Bachelor's degree in Mathematics and Economics from Emory University, USA, and an MBA from the London Business School, UK.

### **About Mr Vaibhav Agrawal**

Mr Vaibhav Agrawal, who oversees an AUM of approximately ₹10,000 Crore across the alternate investment platform at Motilal Oswal Asset Management Company Limited ("MOAMC"), brings extensive experience in equity research, portfolio management and stock selection. He has consistently delivered strong, index-beating performance across market cycles, underscoring his deep understanding of fundamental investing and market dynamics.

As the head of the alternates business, Vaibhav has played a pivotal role in building a scalable and high-performing platform within one of the Group's most important growth verticals. His handson investment expertise, disciplined research approach, and proven ability to identify long-term value opportunities are expected to significantly contribute to the Group's journey ahead.

Prior to leading the alternates platform, he successfully managed Portfolio Management Services ("PMS"). He began his career as a Ratings Analyst at CRISIL before joining MOAMC as an Investment Analyst, where he refined his expertise in equity markets and investment strategy. Mr Agrawal holds a Bachelor's degree in Computer Science from the University of Pennsylvania, USA, and an MBA from the London Business School, UK.

# **About Mr Conrad D'Souza**

Mr Conrad D'Souza was associated with HDFC Limited for over 39 years and was responsible for strategy, treasury corporate planning and budgeting, investor relations and corporate finance. He was Treasurer of HDFC Limited and his responsibilities included resource mobilisation and asset liability management.

He has worked on assignments for multilateral agencies in financial services in Asia, Africa and Eastern Europe. He has also helped set up mortgage companies in Bangladesh, Sri Lanka, Egypt, Maldives and Tanzania. His rich global experience and exposure to multilateral finance / emerging markets would help the group in its further growth.



Among the directorships, Mr D'Souza is associated with Chalet Hotels, Bharat Bijlee Limited, Prism Johnson Limited, Asianet Satellite Communications Limited, Camlin Fine Sciences Limited, Mahananda Spa & Resorts Private Limited, Niwas Housing Finance Private Limited, Raheja QBE General Insurance Company Limited and Juhu Beach Resorts Limited.

Mr D'Souza holds a Master's Degree in Commerce, a Master's Degree in Business Administration, a Diploma in Financial Management and is a Senior Executive Programme ("SEP") graduate of the London Business School.

#### About Mr Ashok Kumar P Kothari

Mr Ashok Kumar P Kothari, an Indian Revenue Service (Retd.) Officer and Former Commissioner of Central Board of Indirect Taxes and Customs ("CBIC"), brings over three decades of distinguished public service marked by integrity, performance and excellence. Throughout his illustrious career, he has held key positions across various formations and levels, earning widespread respect within and outside the Department. He has held positions in Intelligence and Investigations wings across his career in CBIC. He has also been contributing in capacity building as lecturer for officers from India and abroad.

Mr Kothari possesses deep expertise in the domain of Indirect Taxes and regulatory frameworks with his contributions being recognized internationally including the WCO Certificate of Merit awarded for exceptional service to the global customs community. His extensive regulatory experience, coupled with his strong ethical grounding, will significantly strengthen the corporate governance benchmarks of the Company and enhance the Board's oversight capabilities.

A Chartered Accountant by qualification, Mr Kothari holds a Bachelor's degree in Commerce from Narsee Monjee College of Commerce & Economics, Mumbai, and has completed executive programs at IIM Lucknow, IIM Bengaluru, the University of South Korea, the National University of Singapore, and the University of Cambridge, U.K.

# About Motilal Oswal Financial Services Limited ("MOFSL")

MOFSL is a financial services company. Its offerings include Wealth Management, Capital Markets (Institutional broking & Investment banking), Asset & Wealth Management (Asset Management, Alternates & Wealth Management), Housing Finance & Equity-based treasury investments.

MOFSL employs 13,250+ employees and serves 13.6 million+ clients via a distribution reach in 550+ cities. Its assets Under Advice (AUA) are Rs. ~6.5 Lakh Crs.

## For further details, contact:

| Mr Shalibhadra Shah              | Mr Manish Kayal               | Ms. Rohini Kute              |
|----------------------------------|-------------------------------|------------------------------|
| Group Chief Financial Officer    | Head – Corporate Planning &   | Head of Group Corporate      |
| shalibhadrashah@motilaloswal.com | Investor Relation             | Communication                |
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## Motilal Oswal Tower, Rahimtullah Sayani Road Opposite Parel ST Depot, Prabhadevi, Mumbai - 400025 \$\times +91 22 7193 4200/4263

♦ +91 22 7193 4200/4263♦ www.motilaloswalgroup.com



# Appointment of the Directors on the Board of the Company

| Sr.<br>No. | Particulars   | Information  |  |  |  |  |  |  |
|------------|---|--|--|--|--|--|--|--|
| 1.         | Name of Director  | Mr. Pratik Mr. Vaibhav Mr. Conrad Mr. Ashok<br>Oswal Agrawal D'Souza Kumar P Kothari   |  |  |  |  |  |  |
| 2.         | DIN   | 06704419 06663890 00010576 11233451  |  |  |  |  |  |  |
| 3.         | Reasons for change viz. appointment, re-appointment, resignation, removal, death or otherwise | Appointment  |  |  |  |  |  |  |
| 4.         | Date of appointment/re-appointment/cessat ion (as applicable)                                 | With effect from November 01, 2025   |  |  |  |  |  |  |
| 5.         | Term of<br>Appointment  | Appointed as Non-Executive Director with effect from Director for the 1st term of 3 years November 01, 2025, subject to approval of the Shareholders of the Company, as per regulatory requirements.  Appointed as an Independent Director for the 1st term of 3 years effective from November 01, 2025 to October 31, 2028, subject to approval of the Shareholders of the Company, as per regulatory requirements. |  |  |  |  |  |  |
| 6.         | Brief Profile (in case of appointment)  | As mentioned in the Press Release as attached  |  |  |  |  |  |  |
| 7.         | Disclosure of<br>Relationships<br>between Directors   | Mr. Pratik Mr. Vaibhav Mr. Conrad Mr. Ashok Oswal is son of Agrawal is son D'Souza is not Kumar P Kothari Mr. Motilal of Mr. Raamdeo related to any other Director any other Co-Founder, Co-Founder, Promoter and Promoter & Company.  Managing Non-Executive Director & Chairman of the CEO of the Company.  Company.   |  |  |  |  |  |  |

Pursuant to the provisions of BSE & NSE Circular dated June 20, 2018, it is informed that the aforesaid Directors are not debarred from holding the office of Directors by virtue of any SEBI order or any other such authority.



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# Resignation of Mr. Sandeep Walunj, Group Chief Marketing Officer

| Sr.<br>No. | Particulars                                 | Details                                     |
|------------|---|---|
| 1.         |   | Resignation                                 |
|            | appointment, resignation, removal, death    |   |
|            | <del>or otherwise</del>                     |   |
| 2.         | Date of appointment/re-                     | With effect from close of business hours on |
|            | appointment/cessation (as applicable) &     | October 31, 2025.                           |
|            | term of appointment/re-appointment          |   |
| 3.         | Brief Profile (in case of appointment)      | Not Applicable                              |
| 4.         | Disclosure of Relationships between         | Not Applicable                              |
|            | Directors (in case of appointment)          |   |
| 5.         | Disclosure in terms of Regulation 30 read   | Detailed reason for resignation - As        |
|            | with Clause 7C of Part A of Schedule III of | mentioned in the Resignation Letter as      |
|            | the Listing Regulations                     | attached.                                   |



October 23, 2025

To,
The Board of Directors
Motilal Oswal Financial Services Limited

Sub.: Resignation from the position of Group Chief Marketing Officer

Dear Sir/Ma'am,

I hereby submit my resignation from the position of Group Chief Marketing Officer, effective from October 31, 2025, due to personal reasons.

I would like to take this opportunity to convey my heartfelt gratitude for the invaluable support, guidance, and opportunities provided to me during my tenure with the organization. It has been a privilege to be part of the team and contribute to the Company's growth journey.

Thanking You,
Yours Faithfully,

Sandeep Waluni