

INTELLIGENT ADVISORY PORTFOLIOS

New Age of Investment Products vetted by MOFSL framework for Distribution







WHAT ARE INTELLIGENT ADVISORY PORTFOLIOS?

A new age of Investment products which provides a seamless opportunity for you to invest in equity markets without getting into the trouble of researching for the stocks, studying the current market conditions or going through a plethora of numbers and details. Intelligent Advisory Portfolios (IAP) are one of the contemporary ways to take the ride of the stock market. IAP are a diverse range of pre-packaged equity portfolios advised by Registered Investment Advisors (RIAs), ideal for both active and passive investors. These portfolios are curated & monitored by the RIAs and follow strict rules & parameters to manage the risk-return ratio of your investment.

BENEFITS OF INTELLIGENT DVISORY PORTFOLIOS



Diversified option to choose from ROBO Managed Investment Products to process driven products with the advisor overlay.



Option to choose from Dynamic or Static portfolios



Power of Discretion on every recommendation



Invest in IAP Online



Flexible investment modes with option to choose Lump Sum and SIP



24*7 Portfolio tracking

CURRENT RANGE OF OFFERINGS IN INTELLIGENT ADVISORY PRODUCTS

- ABAKKUS
- FUNDTECH
- ZODIAC
- PRIME

- OpenQ MNC
- NS INDUSTRY CHAMP
- NS MID & SMALLCAP
- NS 5Tx5T
- ALPHA BLUECHIP

IAP PRODUCTS

| | Risk Appetite | Suitable for | Ideal Timeframe | Framework |
|--------------------|---------------|-----------------|-----------------|--|
| Alpha Bluechip | Moderate | Investor | 3-5 Years | Fundamental Framework |
| Prime | Moderate | Active Investor | 3-5 Years | Fundamental Framework |
| Zodiac | Moderate | Active Investor | 3-5 Years | Fundamental Framework & Quant Based |
| OpenQ MNC | Moderate | Active Investor | 3-5 Years | Quant Based |
| Abakkus | Aggressive | Investor | 3-5 Years | Fundamental Framework |
| Fundtech | Aggressive | Active Investor | 3-5 Years | Quant Based |
| NS Mid & Small Cap | Aggressive | Investor | 3-5 Years | Fundamental Framework |
| NS 5Tx5T | Aggressive | Investor | 3-5 Years | Fundamental Framework |
| NS Industry Champ | Conservative | Investor | 3-5 Years | Fundamental Framework |

^{*}Intelligent Advisory Portfolios are non-PMS products & provide only advisory recommendations. Further, the investor has the choice of whether to execute or not the rendered advice under these portfolios.

ALPHA BLUECHIP

What is Alpha Bluechip?

Alpha Bluechip is an unconstrained, concentrated portfolio of best-in-class companies across different sectors and market capitalizations. A high quality growth portfolio which intends to generate superior risk adjusted returns.







Investment Universe, Process & Strategy

- Defined investment universe to include companies with good quality businesses, strong track record and corporate governance
- Confluence of Sector/Company research; Regular expert/ management interaction
- Portfolio Construction based on best ideas on bottom up basis
- Zero tolerance to Quality risk; Minimize Price/Volatility & Liquidity risk





Investment in companies with Sustainable Quality Growth to ensure compounded returns



77

Rebalancing Strategy

- · Change in the outlook on business growth
- New idea generation

For Whom?

Investors with moderate risk appetite and an investment horizon of minimum 3-5 years

Basic Details

NO. OF STOCKS 15-25

BENCHMARK Nifty 200 RISK Moderate TIME FRAME 3-5 years



PRIME

What is PRIME PORTFOLIO?

Prime Portfolio is a concentrated portfolio that blends tactical bets with long term winners and provides investor advantage with a mix of long term compounders as well as special company/sectoral picks.



Investment Universe, Process & Strategy

Stock selection procedure involving 2 strategies:

Long Term Winners (60%): Stocks relevant from a 12-18 month perspective – these are companies which have a proven track record of profits over 3-5 years, meaningful growth triggers & beaten down stocks with favourable risk reward

Tactical bets (40%): Stocks that are relevant from 3-6 months horizon. Major buy triggers include a change in government policy, industry consolidation and company specific opportunities



Rebalancing Strategy

- Company or Industry fundamentals have started to change
- Too much negativity around a company or sector
- An extreme macroeconomic / market situation
- Stocks that have better growth prospects or better capital allocation policies

For Whom?

Investors with moderate risk profile having an investment horizon of a minimum 12 - 18 Months

Basic Details

NO. OF STOCKS

15-20

BENCHMARK NIFTY 200 **RISK** Moderate TIME FRAME 3-5 months



Zodiac

What is Zodiac?

An intelligent portfolio of 12 Nifty Stocks dynamically created by a combination of fundamental screening and a quant model.



Investment Universe, Process & Strategy:

- · Dynamic portfolio comprising of 12 Nifty stocks in equal weights
- Identifying stocks through fundamental screening and a quant model based on parameters like growth in earnings, sectorial preference, momentum and volatility factors
- Maximum exposure of 25% in a particular sector, Maximum 3 stocks from a sector and minimum 5 sectors at portfolio initiation.



Rebalancing Strategy:

- When Potential upside is achieved.
- If Stock is excluded from Nifty Index.
- In case Nifty Bees is part of portfolio it will be replaced when a new Stock opportunity with potential is identified.
- · Stock Price corrects by more than tolerance levels

For Whom?

Investors with a moderate risk appetite and an investment horizon of minimum 3-5 years

Basic Details

NO. OF STOCKS

BENCHMARK Nifty 50 RISK Moderate TIME FRAME
3-5 years



OpenQ MNC

What is OpenQ MNC?

Portfolio of Top stocks from Multi-National Companies (MNC) universe designed for passive long term investing created basis Quantitative method & proprietary filters.

Key Features of OpenQ MNC



Investment in High quality MNC stocks that have their Price and Earnings Momentum adjusted for risk.



Stocks are weighted by considering individual stock level risk. Quantitative techniques are used to arrive at the stock level risk. Stocks which have shown higher relative risk in recent past are accordingly down weighted.

Investment Universe, Process & Strategy

Stock selection procedure involving 3 broad processes:

- Universe: Pool of listed MNCs which are part of top 500 by market cap
- Quantitative analysis for identifying MNC companies with Growth in earnings and price momentum
- · Proprietary Liquidity Screening to avoid stocks with low liquidity
- Judicious mix of Multicap portfolio with mix of Large, Mid & Small markets capitalisation companies.





Identifying High quality MNC stocks coupled with Earnings and Price



Quantitative methodology with no human bias

77

Rebalancing Strategy

- Quarterly rebalancing
- If the portfolio falls more than 20% from the peak
- If individual stock in portfolio falls more than 15% intraday

For Whom?

Investors with moderate risk profile having investment horizon of minimum 3 years or more

Basic Details

NO. OF STOCKS

BENCHMARKNIFTY MNC

RISK Moderate TIME FRAME 3 years

RIA



ABAKKUS

What is Abakkus Smart Flexi Cap Portfolio?

A diversified portfolio predominantly from the universe of top 250 companies with focus on alpha generation along with stability and liquidity.

Key Features of Abakkus Smart Flexi Cap Portfolio



Strategy to invest in up to 25 stocks predominantly within top 250 companies by market cap



Judicious exposure in smaller companies to generate additional alpha



Fundamental bottom up stock picking backed by an experienced team



Active management to review portfolio stocks

Investment Universe, Process & Strategy

- Universe comprises of top 250 companies by Market cap
- Identifying stocks through various filters based on management quality, corporate governance, sector headwinds and In-depth research and bottom up fundamental approach
- Diversified Portfolio of up to 25 companies with Risk management (Single stock exposure ideally less than 10%) and max sector exposure at 30%





Select exposure in smaller companies to generate additional alpha

MEETS

Differentiated portfolio adhering to "MEETS" Framework



Management



Earnings



Events/Trends



Timina



Structural Opportunity

Rebalancing Strategy:

Only when there is a better alternative or a better risk-reward in another stock based on valuations

For Whom?

Investors with a high-risk appetite and an investment horizon of minimum 3-5 years

Basic Details

NO. OF STOCKS

Up to 25

BENCHMARK Nifty 200

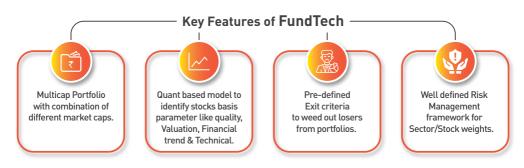
RISK Aggressive TIMF FRAMF 3-5 years



FUNDTECH

What is FundTech?

An intelligent portfolio created by Robo Advisory with a combination of fundamental and technical parameters which is suitable for active investors who want to invest in companies with positive financial trend subject to thresholds of Quality and Valuation.



Investment Universe, Process & Strategy

- Dynamic Portfolio creation comprising of 10 to 20 stocks
- Identifying stocks through screening based on parameters like Quality, Valuation, Financial Trend & Technical Parameters
- Maximum exposure of 30% in any sector & 10% in a single stock



Rebalancing Strategy

- Continuous re-evaluation of portfolio in case of adverse change in the stock selection criteria
- Corporate governance issue in the company
- Stock underperformance between 15-25% Vs Benchmark BSE500

For Whom?

Investors with aggressive risk profile having an investment horizon of minimum 3 – 5 years.

Basic Details

NO. OF STOCKS 10-20 BENCHMARK BSE500

RISK Aggressive TIME FRAME 3-5 years



NS MID & SMALL CAP

What is NS MID & SMALL CAP?

Portfolio comprising of Mid & Small cap stocks, which have potential to grow. Identified with bottom up approach which covers, Information mining, Financial modelling, Investment thesis, Active & Rigorous tracking for changes in the earnings & quality outlook.

Key Features of NS MID & SMALL CAP



Investment in Mid & Small cap space that have improving/higher return ratio.



Portfolio will consist of 20-30 stocks



Bottom up research of business financials and management strategies is carried out for all portfolio companies.



Tactical weight allocation under the sub-classes to manage the risk.

Investment Universe, Process & Strategy

- Stock selection procedure involving 3 broad processes:
 - A combination of fundamental value and quantitative triggers to create a high value portfolio with focus
 to deliver superior risk adjusted returns on absolute, relative and consistent basis.
 - Principle of "Growth in Value" style of investing & principle of linearity I.e- investing in businesses, where the improvement in fundamentals is linear (gradual) which gives opportunity for valuation multiple expansion, along with earnings growth.
- · Maximum allocation in a stock:
 - +7% of its weight in benchmark
- Market Cap Allocation:
 - Mid Cap: Max 80% and Min 50% - Small Cap: Max 50% and Min 20%





Stratgey Identifies High Quality Moat Companies With Growth Potential On Mid & Smallcap Side



Using Strong Process & Bottoms
Up Stock Selection Methodlogy

Rebalancing Strategy

- Strictly based on fundamentals
- If portfolio stocks underperform for two consecutive swings and exhibit higher volatility, those stocks get marked for Sell/Review
- Corporate governance issue in the company

For Whom?

Investors with aggressive risk appetite and investment horizon of minimum 3-5 years.

Basic Details

NO. OF STOCKS

BENCHMARK Nifty Mid and Small 400 **RISK** Aggressive TIME FRAME 3-5 years

RIA Narnolia®

NS 5Tx5T

▶ What is NS 5Tx5T?

Thematic Portfolio created with multiple themes which have potential to grow based on opportunities created as Indian Economy moves to \$5 Trillion.



Investment Universe, Process & Strategy

- · Stock selection procedure involving broad processes
 - A combination of fundamental value and quantitative triggers to create a high value portfolio with focus to deliver superior risk adjusted returns on absolute, relative and consistent basis.
 - Principle of "Growth in Value" style of investing & principle of linearity, i.e. investing in businesses, where the
 improvement in fundamentals is linear (gradual) which gives an opportunity for valuation multiple expansion, along
 with earnings growth.
 - Maximum allocation in a stock: 10% while maintaining sector diversity



Rebalancing Strategy

- If portfolio stocks underperform for two consecutive swings and exhibit higher volatility, those stocks get marked for Sell/Review
- · Corporate governance issue in the company

For Whom?

Investors with aggressive risk appetite and an investment horizon of minimum 3-5 years

Basic Details

NO. OF STOCKS 15-25

BENCHMARK Nifty 500 RISK Aggressive TIME FRAME 3-5 years

RIA Narnolia®

NS INDUSTRY CHAMP

What is NS INDUSTRY CHAMP?

Portfolio comprising leaders (top-3 players) of their respective industry and stocks which are showing growth in value characteristics with expected higher return ratio.

Key Features of NS INDUSTRY CHAMP



Investment in the industry leaders, Companies with good governance practices and dynamic management team to navigate business cycles.



Portfolio will consist of 10-20 stocks; mostly large-cap.



Bottom up research of business financials, management strategies and Companies that have improving/higher return ratio.



Uniquely designed risk management framework to generate superior risk adjusted returns

Investment Universe, Process & Strategy

- Stock selection procedure involving broad process:
 - A combination of fundamental value and quantitative triggers to create a high value portfolio with focus
 to deliver superior risk adjusted returns on absolute, relative and consistent basis.
 - Principle of "Growth in Value" style of investing & principle of linearity i.e- investing in businesses, where the improvement in fundamentals is linear (gradual) which gives opportunity for valuation multiple expansion, along with earnings growth.
 - · Maximum allocation in a stock:
 - +7% of its weight in benchmark

Market Cap Allocation:

- Large Cap: Max 70% and Min 30% - Mid Cap: Max 70% and Min 30%

- Small Cap: Max 15% and Min 0%





Stratgey Focusing On Investing In The Industry Leaders Of Today



Backed By Quality Management
Which Are Focussed On Innovation

77

Rebalancing Strategy

- Strictly based on fundamentals
- If portfolio stocks underperform to respective benchmark for two consecutive swings and exhibit higher volatility, those stocks get marked for Sell/Review
- Corporate governance issue in the company

For Whom?

Investors with conservative risk appetite and investment horizon of minimum 3-5 years.

Basic Details

NO. OF STOCKS

10-20

BENCHMARK Nifty Large

Nifty Large Conservative and Mid-250

TIME FRAME

3-5 years RIA Narnolia®

To Smoothen your investment journey, RIAs offer you range of options from Lump Sum or SIP mode.



LUMP SUM



Option: One Time Investment



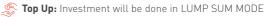
Subscription mode: Upfront Subscription

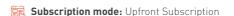


Withdrawal: Full or Partial













Digital journey of Investing

How to subscribe to products through MOFSL?

Scan QR Code to download 🏠 MO Investor App



Available on Android & Apple



Digital journey of Investing

Login to MO Investor > Select Help me Invest - IAP

- Login to Investor App/Web
- Select Product offered by RIA
- Select Mode (Lump sum/SIP)
- Complete RIA KYC & Risk profiler
- Select Subscription Model
- RIA Generates Advice
- Client provides Consent & Invests In Portfolio

Digital Enabled process to confirm the orders



Notification on MO Investor App



Login to MO Investor Web

M Email on registered email address

SMS on registered mobile number

Auto Call on your registered mobile number

Confirmation from Dealer/Advisor through OTP





Motilal Oswal Financial Services Limited (MOFSL)* Member of NSE, BSE, MCX, NCDEX CIN No.: L67190MH2005PLC153397

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022-71934263; Website www.motilaloswal.com. Correspondence Office Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai-400 064. Tel No. 022-7188 1000. Registration Nos.: Motilal Oswal Financial Services Limited (MOFSL)*: INZ000158836. (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN - 146822; Investment Adviser: INA000007100; Insurance Corporate Agent: CA0579. Motilal Oswal Asset Management Company Ltd. (MOAMC): PMS (Registration No.: INP00000670); PMS and Mutual Funds are offered through MOAMC which is group company of MOFSL. Motilal Oswal Wealth Management Ltd. (MOWML): PMS (Registration No.: INP0000004409) is offered through MOWML, which is a group company of MOFSL. Motilal Oswal Financial Services Limited is a distributor of Mutual Funds, PMS, Fixed Deposit, Bond, NCDs, Insurance Products, Investment advisor and IPOs etc. These are not Exchange traded products and the Trading Member is just acting as distributor. All disputes with respect to the distribution activity would not have access to Exchange Investor Redressal Forum or Arbitration mechanism • Real Estate is offered through Motilal Oswal Real Estate Investment Advisors II Pvt. Ltd. which is a group company of MOFSL. • Research & Advisory services is backed by proper research. Please read the Risk Disclosure Document prescribed by the Stock Exchanges carefully before investing. There is no assurance or guarantee of the returns. Details of Compliance Officer: Name: Neeraj Agarwal, Email ID: na@motilaloswal.com, Contact No.:022-71881085.The securities quoted are exemplary and are not recommendatory. Brokerage will not exceed SEBI prescribed limit. Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances @rotilaloswal.com.

Such representations are not indicative of future results.

Investment in securities market are subject to market risks, read all the related documents carefully before investing.

MOFSL is acting as distributor of Investment Advisory services for Vivekam Financial Services Private Ltd: Registration no. INA200000316, Narnolia Investment Advisors Pvt. Ltd: Registration no.INA300005439, Quantech Capital Investment Advisors Pvt Limited: Registration no.INA000013712, Renaissance Investment Managers Private Limited: Registration No: INA000014827, Renaissance Smart Tech Private Limited: Registration No: INA000016436 and Abakkus Asset Manager LLP: Registration No: INA000015729, CAII regulatory disclosure and disclosure document with respect to investment advisor are available at https://abakkusinvest.com/regulatory-disclosure/) This is not Exchange traded product. All disputes with respect to the distribution activity, would not have access to Exchange investor redressal forum or Arbitration mechanism.