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Independent Auditor's Limited Review Report on the Consolidated Unaudited Financial Results of Motilal Oswal Financial Services Limited for the quarter and nine months ended December 31, 2022, pursuant to the Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 (as amended)

#### To the Board of Directors of Motilal Oswal Financial Services Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of Motilal Oswal Financial Services Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), its associate (refer Annexure 1 for the list of subsidiaries and associate included in the Statement) for the quarter and nine months ended December 31, 2022 ('the Statement') attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted inaccordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted and procedures performed as stated in paragraph 3 above and upon consideration of the review reports of the other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.



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#### Other Matters

- 5. We did not review the interim financial results of eight subsidiaries included in the Statement, whose financial information before consolidation adjustments reflects total revenues of Rs. 16,632 Lakh and Rs. 42,716 Lakh, total net profit after tax of Rs. 3,237 Lakh and Rs. 10,502 Lakh, total comprehensive income of Rs. 3,751 Lakh and Rs. 10,861 Lakh for the quarter and nine months ended December 31, 2022 respectively. These interim financial information have been reviewed by other auditors whose review reports have been furnished to us by the Holding Company's management, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the review reports of such other auditors and the procedures performed by us as stated in paragraph 3 above.
- 6. The Statement includes the interim financial information of seven subsidiaries, which have not been reviewed by their auditors, whose interim financial information before consolidation adjustments reflects total revenues of Rs. 368 Lakh and Rs. 890 Lakh, net profit/ loss after tax of Rs. 16 Lakh and Rs. (57) Lakh and total comprehensive income of Rs. 16 Lakh and Rs. (57) Lakh for the quarter and nine months ended December 31, 2022 respectively. The Statement also includes the Group's share of net profit after tax of Rs. 172 Lakh and Rs. 344 Lakh for the guarter and nine months ended December 31, 2022 respectively in respect of one associate, based on its interim financial information, which have not been reviewed by its auditor, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associate are based solely on such management certified unreviewed interim financial information. According to the information and explanations given to us by the management, these interim financial informations are not material to the Group.
- 7. As mentioned in note no. 7 of the consolidated financial results, figures for the quarter and nine months ended December 31, 2021 are the restated figures which have been arrived after giving effect to the scheme of arrangement, which is based on the reviewed/ management accounts of the transferor and transferee Company, which were reviewed by the respective auditors of that period, wherever applicable. Hence, these merged figures are neither audited nor reviewed. The Company has given effect to the scheme of arrangement with effect from the appointed date April 1, 2020. Accordingly, we, do not express any conclusion, as the case may be, on the figures reported in the financial results for the quarter and nine months ended December 31, 2021.

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Our conclusion is not modified in respect of these matters.

For Singhi & Co.

Chartered Accountants

Firm Registration No: 302049E

Nikhil Singhi

Partner

Membership No. 061567

UDIN: 23061567BGYHLG5660

Place: Mumbai

Date: January 24, 2023

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## Annexure 1

List of subsidiaries and associate included in the Statement for the quarter and nine months ended December 31, 2022

## Subsidiaries:

| 1  | Motilal Oswal Home Finance Limited                         |
|----|--|
| 2  | Motilal Oswal Asset Management Company Limited             |
| 3  | MO Alternate Investment Advisors Private Limited           |
| 4  | Motilal Oswal Capital Limited                              |
| 5  | Motilal Oswal Trustee Company Limited                      |
| 6  | Motilal Oswal Investment Advisors Limited                  |
| 7  | Motilal Oswal Commodities Broker Private Limited           |
| 8  | Motilal Oswal Finvest Limited                              |
| 9  | Motilal Oswal Wealth Limited                               |
| 10 | Motilal Oswal Securities International Private Limited     |
| 11 | Motilal Oswal Capital Markets (Singapore) Pte. Limited.    |
| 12 | Motilal Oswal Capital Markets (Hong Kong) Private Limited  |
| 13 | Motilal Oswal Asset Management (Mauritius) Private Limited |
| 14 | India Business Excellence Management Company               |
| 15 | Motilal Oswal Finsec IFSC Limited                          |
| 16 | Glide Tech Investment Advisory Private Limited             |
| 17 | TM Investment Technologies Private Limited                 |
| 18 | MO Alternative IFSC Private Limited                        |

### Associate:

| 1 | India Realty | Excellence Fund II LLP |  |
|---|--------------|------------------------|--|
|---|--------------|------------------------|--|



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CIN: L67190MH2005PLC153397

Statement of Consolidated Financial Results for the quarter and nine months ended 31 December 2022

|  |             |                         |             |                   | therwise stated) |                    |  |
|--|-------------|-------------------------|-------------|-------------------|------------------|--------------------|--|
| Production of the Control of the Con | Fo          | r the quarter en        | ded         | Nine months ended |                  | For the year ended |  |
| Particulars  | 31 Dec 2022 | 30 Sep 2022             | 31 Dec 2021 | 31 Dec 2022       | 31 Dec 2021      | 31 March 202       |  |
|  | (Unaudited) | (Unaudited)             | (Unaudited) | (Unaudited)       | (Unaudited)      | (Audited)          |  |
| Revenue from operations  |             |                         |             |                   |                  |                    |  |
| (i) Interest income  | 33,783      | 28,186                  | 31,398      | 87,504            | 77,476           | 1,02,5             |  |
| (ii) Dividend income   | 54          | 354                     | 144         | 425               | 9,858            | 10,2               |  |
| (iii) Rental income  | 2           | 1                       | 7           | 26                | 16               |                    |  |
| (iv) Fee and commission income   | 69,769      | 70,506                  | 69,167      | 2,04,588          | 1,88,473         | 2,60,7             |  |
| (v) Net gain on fair value change  | 1,970       | 31,701                  | 874         | 17,867            | 44,983           | 49,5               |  |
| (vi) Gain on derecognition of financial assets   | 14          | -                       |             |                   |                  | 8                  |  |
| (vii) Other operating income   | 1,630       | 1,233                   | 907         | 4,076             | 3,746            | 5,7                |  |
| (I) Total revenue from operations  | 1,07,208    | 1,31,981                | 1,02,497    | 3,14,486          | 3,24,552         | 4,29,6             |  |
| (II) Other Income  | 624         | 345                     | 907         | 1,383             | 1,875            | 1,9                |  |
| (III) Total Income (I)+(II)  | 1,07,832    | 1,32,326                | 1,03,404    | 3,15,869          | 3,26,427         | 4,31,6             |  |
|  |             |                         | 156         |                   |                  |                    |  |
| Expenses   |             |                         |             |                   |                  |                    |  |
| (i) Finance cost   | 16,944      | 12,594                  | - 14,402    | 40,626            | 36,280           | 47,4               |  |
| (ii) Fees and commission expense   | 21,928      | 21,245                  | 23,840      | 65,307            | 66,386           | 89,2               |  |
| (iii) Loss on derecognition of financial assets  | 5 1         | 344                     | 0           | 0                 | 50,500           | 1,6                |  |
| (iv) Impairment on financial instruments   | 1,001       | 1,545                   | 2,948       | 3 745             | 0.909            |                    |  |
| (v) Employee benefits expenses   | 3.35-0.00   |                         |             | 3,745             | 9,898            | 7,8                |  |
| AND THE PROPERTY OF THE PROPER | 26,067      | 24,355                  | 23,755      | 73,640            | 62,792           | 87,8               |  |
| (vi) Depreciation and amortisation expenses  | 1,670       | 1,557                   | 1,272       | 4,563             | 3,711            | 4,8                |  |
| (vii) Other expenses   | 9,547       | 9,975                   | 7,124       | 28,512            | 22,802           | 31,1               |  |
| (IV) Total expenses  | 77,157      | 71,615                  | 73,341      | 2,16,393          | 2,01,869         | 2,70,0             |  |
| (V) Profit before exceptional items and tax (III)-(IV)   | 30,675      | 60,711                  | 20.062      | 00.474            | 104 550          | 101                |  |
| (VI) Exceptional items   | 30,075      | 60,711                  | 30,063      | 99,476            | 1,24,558         | 1,61,5             |  |
| (VII) Profit before tax and after exceptional items (V)+(VI)   | 30,675      | 60,711                  | 30,063      | 99,476            | 1,24,558         | 1,61,58            |  |
| Tax expense/(credit)   |             |                         |             | 30,000            |                  | -,,-               |  |
| (1)Current tax   | 7,864       | 7,122                   | 6,511       | 21,921            | 18,816           | 23,58              |  |
| (2)Deferred tax expense/(credit)   | 247         | 2,687                   |             | 929               |                  |                    |  |
|  | 247         | 5                       | (363)       |                   | 4,835            | 7,1                |  |
| (3)Short/(excess) provision for earlier years  | 0           | (0)                     | (0)         | 41                | 22               | (18                |  |
| (VIII) Total tax expenses  | 8,117       | 9,809                   | 6,148       | 22,891            | 23,673           | 30,50              |  |
| (IX) Profit after tax (VII)-(VIII)   | 22,558      | 50,902                  | 23,915      | 76,585            | 1,00,885         | 1,31,07            |  |
| (X) Share of profit/(loss) from associate (net of taxes)   | 172         | 102                     | 67          | 344               | 108              | 17                 |  |
| (XI) Profit after tax and share in profit/(loss) of associate (IX)+(X)   | 22,730      | 51,004                  | 23,982      | 76,929            | 1,00,993         | 1,31,24            |  |
|  |             |                         |             |                   |                  |                    |  |
| (XII) Other comprehensive income   |             |                         |             |                   |                  |                    |  |
| (i) Items that will not be reclassified to profit or loss  |             |                         |             |                   |                  |                    |  |
| - Remeasurement of the defined employee benefit plans  | (7)         | 209                     | (120)       | 62                | (91)             | 1                  |  |
| - Fair value gain/(loss) of investment held through fair value through other   | (7)         | 207                     | (120)       | 02                | (91)             | . 1                |  |
| comprehensive income   | 1,870       | 4,367                   | (3,503)     | 773               | (629)            | 4,48               |  |
| Service of the servic |             |                         |             |                   |                  |                    |  |
| -Tax expenses relating to items that will not be reclassified to profit or loss  | (456)       | (617)                   | 430         | (414)             | 95               | (55)               |  |
| (ii) Items that will be reclassified to profit or loss   |             |                         |             |                   |                  |                    |  |
| - Derivatives designated as cash flow hedge  | (3)         | 94                      | -           | (3)               | =1               |                    |  |
| - Tax impact on the above  | 1           | - 12                    | ÷           | 1                 | -                |                    |  |
| Total other comprehensive income (XII)   | 1,405       | 3,959                   | (3,193)     | 419               | (625)            | 4,10               |  |
| (XIII) Total comprehensive income (XI)+(XII)   | 24,135      | 54,963                  | 20,789      | 77,348            | 1,00,368         | 1,35,35            |  |
|  | - 1,222     | 01,700                  | 20,107      | 77,010            | 2,00,000         | 1,00,00            |  |
| (XIV) Net profit attributable to:  |             |                         |             |                   |                  |                    |  |
| Owners of parent   | 22,645      | 50,927                  | 23,970      | 76,697            | 1,01,020         | 1,30,97            |  |
| Non-controlling interests  | 85          | 77                      | 12          | 232               | (27)             | 26                 |  |
| CVV Other comprehensive income //I>  |             | See State of the Second |             |                   |                  | 0-12 -17           |  |
| (XV) Other comprehensive income/(loss) attributable to:  Owners of parent  | 1,405       | 2.059                   | (2.102)     | 410               | (620)            | 440                |  |
| Non-controlling interests  | 1,405       | 3,958                   | (3,193)     | 419               | (626)            | 4,10               |  |
|  |             | •                       | 0           |                   | 1                |                    |  |
| (XVI) Total comprehensive income attributable to: (XIV)+(XV)   |             |                         |             | KYAN TAN          |                  | 921                |  |
| Owners of parent   | 24,050      | 54,885                  | 20,777      | 77,116            | 1,00,394         | 1,35,08            |  |
| Non-controlling interests  | 85          | 78                      | 12          | 232               | (26)             | 27                 |  |
| (XVII) (a) Paid up equity share capital (Face value Re.1 per share)  | 1,479       | 1,476                   | 1,490       | 1,479             | 1,490            | 1,49               |  |
| (b) Other Equity   |             |                         |             |                   | 1                | 5,65,94            |  |
| (XVIII) Earning per share (EPS)*   | 45.45       | 24.45                   | 14.20       | 61.70             | 77 70            | 00.                |  |
| Basic EPS (Amount in Rs.)  | 15.45       | 34.45                   | 16.30       | 51.75             | 67.82            | 89.1               |  |
| Diluted EPS (Amount in Rs.)  | 15.33       | 34.27                   | 15.97       | 51.31             | 66.53            | 88.3               |  |





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Statement of Consolidated Financial Results for the quarter and nine months ended 31 December 2022

#### Consolidated notes:

- 1) The consolidated financial results have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Motilal Oswal Financial Services Limited (the 'Company') at its Meeting held on Tuesday 24 January 2023, in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").
- 2) The consolidated financial results of the Company include reviewed results of the subsidiaries Motilal Oswal Investment Advisors Limited (100%), Motilal Oswal Commodities Broker Private Limited (100%), Motilal Oswal Finvest Limited (100%), Motilal Oswal Wealth Limited (100%), MO Alternate Investment Private Limited (100%), Motilal Oswal Asset Management Company Limited (100%), Motilal Oswal Trustee Company Limited (100%), Motilal Oswal Securities International Private Limited (100%), Motilal Oswal Home Finance Limited (97.61%), Motilal Oswal Capital Limited (100%), Motilal Oswal Finsec IFSC Limited (100%), Glide Tech Investment Advisory Private Limited (100%), TM Investment Technologies Pvt. Ltd (61.64%) and management certified results of the subsidiaries Motilal Oswal Asset Management (Mauritius) Private Limited (100%), Motilal Oswal Capital Markets (Hongkong) Private Limited (100%), Motilal Oswal Capital Markets (Singapore) Pte. Limited (100%), MO Alternative IFSC Private Limited (100%), India Business Excellence Management Company (100%) and unaudited results of Associate, India Realty Excellence Fund II LLP (20.44%)

3) Consolidated segment results is as follows:

(Rs. in Lakhs, unless otherwise stated)

| Particulars  | Fo          | r the quarter end | ded         | Nine mo     | For the year |               |
|--|-------------|-------------------|-------------|-------------|--------------|---------------|
| raniculars   | 31 Dec 2022 | 30 Sep 2022       | 31 Dec 2021 | 31 Dec 2022 | 31 Dec 2021  | 31 March 2022 |
|  | (Unaudited) | (Unaudited)       | (Unaudited) | (Unaudited) | (Unaudited)  | (Audited)     |
| Revenue:   |             |                   |             |             |              |               |
| 1. Capital market  | 74,858      | 71,523            | 72,483      | 2,06,843    | 1,84,250     | 2,52,59       |
| a) External Revenue  | 53,730      | 55,473            | 53,525      | 1,56,460    | 1,44,701     | 1,99,333      |
| b) Interest Income   | 21,128      | 16,050            | 18,958      | 50,383      | 39,549       | 53,25         |
| 2. Fund based activities   | 2,578       | 32,434            | 790         | 19,820      | 45,867       | 52,494        |
| a) External Revenue  | 2,186       | 32,070            | 571         | 18,627      | 45,122       | 51,25         |
| b) Interest Income   | 392         | 364               | 219         | 1,193       | 745          | 1,239         |
| 3. Asset management and advisory   | 25,147      | 23,339            | 26,043      | 70,515      | 86,611       | 1,12,77       |
| a) External Revenue  | 24,480      | 22,629            | 25,741      | 68,743      | 86,186       | 1,11,902      |
| b) Interest Income   | 667         | 710               | 302         | 1,772       | 425          | 87            |
| 4. Home finance  | 13,567      | 13,145            | 12,900      | 39,336      | 39,861       | 52,841        |
| a) External Revenue  | 497         | 398               | 457         | 1,315       | 1,180        | 2,655         |
| b) Interest Income   | 13,070      | 12,747            | 12,443      | 38,021      | 38,681       | 50,180        |
| 5. Unallocated   | 9           | 7                 | 58          | 36          | 117          | 100           |
| a) External Revenue  | 9           | 7                 | 58          | 36          | 117          | 100           |
| b) Interest Income   | 9           |                   |             | -           | -            | -             |
| 6. Inter-Segment   | (8,327)     | (8,123)           | (8,870)     | (20,681)    | (30,279)     | (39,158       |
| a) External Revenue  | (6,854)     | (6,437)           | (8,346)     | (16,817)    | (28,355)     | (36,130       |
| b) Interest Income   | (1,473)     | (1,686)           | (524)       | (3,864)     | (1,924)      | (3,028        |
| 7. Total   | 1,07,832    | 1,32,326          | 1,03,404    | 3,15,869    | 3,26,427     | 4,31,641      |
| a) External Revenue  | 74,049      | 1,04,141          | 72,006      | 2,28,365    | 2,48,951     | 3,29,115      |
| b) Interest Income (Including gain on derecognition of financial assets) | 33,783      | 28,185            | 31,398      | 87,504      | 77,478       | 1,02,526      |
| 1. Capital market  |             |                   |             |             |              |               |
| a) Interest Expense  | 11,169      | 7,928             | 9,096       | 25,026      | 19,283       | 25,685        |
| b) Net Interest Revenue  | 9,959       | 8,121             | 9,862       | 25,356      | 20,266       | 27,574        |
| c) Depreciation and amortization   | 1,462       | 1,357             | 1,033       | 3,959       | 2,964        | 4,031         |
| 2. Fund based activities   |             |                   |             |             |              | 1             |
| a) Interest Expense  | 1,319       | 645               | 514         | 2,656       | 1,573        | 2,20          |
| b) Net Interest Revenue  | (928)       | (280)             | (295)       | (1,463)     | (828)        | (965          |
| c) Depreciation and amortization   |             | 1                 |             |             | ()           |               |
| 3. Asset management and advisory   |             |                   |             |             |              |               |
| a) Interest Expense  | 557         | 558               | 13          | 1,307       | 89           | 30            |
| b) Net Interest Revenue  | 110         | 152               | 289         | 465         | 336          | 56            |
| c) Depreciation and amortization   | 76          | 64                | 74          | 208         | 254          | 32            |
| 4. Home finance  |             |                   |             |             | 25.          | 32            |
| a) Interest Expense  | 5,542       | 5,313             | 5,495       | 15,977      | 17,784       | 23,12         |
| b) Net Interest Revenue  | 7,529       | 7,434             | 6,948       | 22,044      | 20,897       | 27,06         |
| c) Depreciation and amortization   | 132         | 136               | 165         | 396         | 493          | 469           |
| 5. Unallocated   | 1.52        | .50               | 100         | 3,0         | 423          | 40            |
| a) Interest Expense  |             |                   |             |             |              |               |
| b) Net Interest Revenue  |             |                   |             |             |              |               |
| c) Depreciation and amortization   | -           |                   |             | -           |              |               |





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| Statement of Consolidated Fina                            | ancial Results for the quar | rter and nine mo | onths ended 31 | December 2022 |           |           |
|---|-----------------------------|------------------|----------------|---------------|-----------|-----------|
| 6. Inter-Segment  |                             |                  |                |               |           |           |
| a) Interest Expense                                       | (1,643)                     | (1,850)          | (716)          | (4,340)       | (2,449)   | (3,843    |
| b) Net Interest Revenue                                   | 170                         | 165              | 192            | 476           | 525       | 81        |
| c) Depreciation and amortization                          | -                           | -                | -              | -             | -         |           |
| 7. Total  |                             |                  |                |               |           |           |
| a) Interest Expense                                       | 16,944                      | 12,594           | 14,402         | 40,626        | 36,280    | 47,47     |
| b) Net Interest Revenue                                   | 16,839                      | 15,592           | 16,996         | 46,878        | 41,196    | 55,04     |
| c) Depreciation and amortization                          | 1,670                       | 1,557            | 1,272          | 4,563         | 3,711     | 4,82      |
| Profit before tax:  |                             |                  |                | 3             |           |           |
| 2. Segment results  |                             |                  |                |               |           |           |
| (a) Capital market  | 18,497                      | 18,050           | 19,712         | 49,066        | 47,400    | 65,58     |
| (b) Fund based activities                                 | 308                         | 30,224           | 305            | 14,146        | 42,970    | 48,26     |
| (c) Asset management and advisory                         | 9,395                       | 9,637            | 10,863         | 26,470        | 34,181    | 44,37     |
| (d) Home finance  | 4,741                       | 4,461            | 2,620          | 13,439        | 6,545     | 11,87     |
| (e) Unallocated   | (2,266)                     | (1,661)          | (3,437)        | (3,645)       | (6,538)   | (8,510    |
| Total   | 30,675                      | 60,711           | 30,063         | 99,476        | 1,24,558  | 1,61,58   |
|   |                             |                  | 04             |               |           |           |
| Total segment results                                     | 30,675                      | 60,711           | 30,063         | 99,476        | 1,24,558  | 1,61,58   |
| Tax expense:  |                             |                  |                |               |           |           |
| Current tax   | 7,864                       | 7,122            | 6,511          | 21,921        | 18,816    | 23,58     |
| Deferred tax  | 247                         | 2,687            | (363)          | 929           | 4,835     | 7,10      |
| Short/(excess) provision for earlier years                | 6                           | (0)              | (0)            | 41            | 22        | (189      |
| Profit from ordinary activities                           | 22,558                      | 50,902           | 23,915         | 76,585        | 1,00,885  | 1,31,07   |
| Add: Share of profit/(loss) from associate (net of taxes) | 172                         | 102              | 67             | 344           | 108       | 17:       |
| Profit after tax including share of associate             | 22,730                      | 51,004           | 23,982         | 76,929        | 1,00,993  | 1,31,24   |
| Less: Non controlling interest                            | 85                          | 77               | 12             | 232           | (27)      | 26        |
| Net profit/(loss) attributable to Owners of parent        | 22,645                      | 50,927           | 23,970         | 76,697        | 1,01,020  | 1,30,978  |
| 3. Segment assets   |                             |                  |                |               |           |           |
| (a) Capital market  | 13,06,537                   | 11,75,641        | 7,54,598       | 13,06,537     | 7,54,598  | 8,63,353  |
| (b) Fund based activities                                 | 4,55,349                    | 4,04,065         | 3,83,537       | 4,55,349      | 3,83,537  | 4,21,145  |
| (c) Asset management and advisory                         | 39,747                      | 68,678           | 46,656         | 39,747        | 46,656    | 60,084    |
| (d) Home finance  | 4,23,675                    | 3,82,339         | 3,64,264       | 4,23,675      | 3,64,264  | 3,72,782  |
| (e) Unallocated   | 13,596                      | 11,824           | 14,448         | 13,596        | 14,448    | 12,600    |
| Less: Inter segment assets                                | (30,697)                    | (1,02,015)       | (36,396)       | (30,697)      | (36,396)  | (37,630)  |
| Total segment assets                                      | 22,08,207                   | 19,40,532        | 15,27,107      | 22,08,207     | 15,27,107 | 16,92,334 |
| 4. Segment liabilities                                    |                             |                  | /              |               |           |           |
| (a) Capital market  | 12,41,441                   | 10,41,236        | 6,75,142       | 12,41,441     | 6,75,142  | 8,00,162  |
| (b) Fund based activities                                 | 16,225                      | 40,388           | 17,776         | 16,225        | 17,776    | 21,121    |
| (c) Asset management and advisory                         | 14,999                      | 42,353           | 15,396         | 14,999        | 15,396    | 23,068    |
| (d) Home finance  | 2,94,928                    | 2,77,414         | 2,72,128       | 2,94,928      | 2,72,128  | 2,75,353  |
| (e) Unallocated   | 27,429                      | 25,225           | 25,065         | 27,429        | 25,065    | 24,730    |
| Less : Inter segment liabilities                          | (12,858)                    | (86,157)         | (21,706)       | (12,858)      | (21,706)  | (22,165)  |
| Total segment liabilities                                 | 15,82,164                   | 13,40,459        | 9,83,801       | 15,82,164     | 9,83,801  | 11,22,269 |

The group has reported segment information as per Indian Accounting Standard 108 on 'Operating Segments'. As per Ind AS 108, segments are identified based on management's evaluation of financial information for allocating resources and assessing performance. Accordingly, the Group has identified four reportable segments, namely i) Capital market ii) Fund based activities, iii) Asset and wealth management and iv) Home finance. The balance is shown as unallocated items.

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CIN: L67190MH2005PLC153397

#### Statement of Consolidated Financial Results for the quarter and nine months ended 31 December 2022

4) During nine months ended, CRISIL Limited has reaffirmed its ratings at CRISIL A1+ to the Commercial Paper Programme of the Motilal Oswal Financial Services Limited. ICRA Limited has reaffirmed [ICRA]AA (Stable) on Non-Convertible Debentures and [ICRA]AA (Stable) on Unallocated Bank Lines of the Motilal Oswal Financial Services Limited and PP-MLD[ICRA]AA (Stable) on Principal Protected Market Linked Debentures of the Motilal Oswal Financial Services Limited. The ICRA Limited also assigned/reaffirmed [ICRA]A1+ to the Commercial Paper Programme of the Motilal Oswal Financial Services Limited.

Further, India Ratings & Research Private Limited, has assigned and affirmed credit rating of IND A1+ on Commercial Paper and affirmed IND AA/Stable on Non-Convertible Debentures and IND PP-MLD AAemr/Stable on Principal Protected Market Linked Debentures of the Motilal Oswal Financial Services Limited.

- 5) Pursuant to the exercise of Employee Stock Options under various Employee Stock Options Scheme, the Company has allotted 2,35,792 and 2,66,742 equity shares to the employees during the quarter and nine months ended 31 December 2022 respectively.
- 6) The Company has bought back 14,54,545 equity shares under Tender Offer on July 18, 2022 (i.e. settlement date) and the said shares have been extinguished on 22 July 2022.
- 7) Figures for the quarter ended 31 December 2021 and nine months ended 31 December 2021 as shown above in the financial results are the figures which has been arrived upon after giving effect to the scheme of merger.
- 8) The Board of Directors at its meeting held on 24 January 2023 has declared an interim dividend of Rs. 7/- per equity share (on face value of Rs.1/- per equity share) for the financial year 2022-23
- 9) The Company acquired shares of MO Alternative IFSC Private Limited on December 12, 2022. From this date onwards, MO Alternative IFSC Private Limited has become a wholly owned subsidiary company. This business combination transaction is accounted for under acquisition method.
- 10) The amounts reflected as "0" in the Financial Information are values with less than rupees one lakhs.
- 11) The previous quarter/year figures have been regrouped/reclassified wherever necessary to confirm to the current quarter/year presentation.

For and on behalf of the Board of Motilal Oswal Financial Services Limited

Rancial Services Limit

Motilal Oswal

Managing Director and Chief Executive Officer

DIN: 00024503

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Place: Mumbai Date: 24 January 2023